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**Today's
Special Report**

AVIATION
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U.S. Reported Near Nuclear Accord With North Korea

Negotiators Consulting Capitals on Semantics Of Shaking Reactors

Compiled by Our Staff From Dispatches

KUALA LUMPUR — American and North Korean negotiators discussed an emerging nuclear agreement on Sunday, and officials said that working out the deal's final details could come down in the end to semantics.

Senior U.S. and North Korean delegates met for about an hour Sunday, but it remained unclear how much work remained to be done. A spokesman for the South Korean Embassy here confirmed that the unscheduled talks took place at the North Korean Embassy. Neither side issued a statement about the meeting.

The latest session came a day after both sides said they had reached tentative agreement on implementing an accord aimed at dismantling North Korea's nuclear program, suspected of weapons development.

Both sides had said they would need to consult with their capitals on the understandings reached so far. They were believed to be working out the details of the nuclear deal.

The U.S. negotiator, Robert L. Gallucci, said in Seoul Saturday that "the devil is in the details," reflecting the difficulty in eliminating ambiguities that North Korea might use to reopen negotiations later and seek fresh concessions.

The South Korean news agency Yonhap, quoting a senior government official, reported Sunday that Mr. Gallucci and South Korean officials agreed on key wording of the agreement during his visit to seek Seoul's cooperation in the deal.

The key dispute at talks that began here May 20 has been who would provide reactors to replace North Korean facilities capable of churning out weapons-grade plutonium.

The United States has insisted they must come from South Korea, the only country willing to foot most of the \$4 billion cost. North Korea balked, citing safety concerns, but was believed to be acting out of national pride.

Under the agreement signed by Washington and Pyongyang in Geneva last October, North Korea will give up its existing nuclear program, which the United States believes is aimed at developing weapons, in exchange for the modern light-water reactors that produce less of the type of plutonium that can be used to make nuclear weapons.

Semantics have already played a big part in the deal, with North Korea insisting the replacement facilities be labeled as designed in the United States instead of South Korea.

The North insists that there is no such thing as a South Korean design because it is based on a U.S. model. But South Korea, which has 10 nuclear plants operating and another six under construction, has made enough changes over the years that it now is widely considered to have its own design.

The Korea Peninsula Energy Development Organization, an international consortium led by the United States, South Korea and Japan, has already been set up to oversee the project.

Yonhap reported that Mr. Gallucci and South Korea decided the agreement with the North must call for the organization to select the "nuclear plant model" for the North.

Earlier news reports had said the North and the United States tentatively agreed to let the organization select the "reactor type" and the main contractor.

The Seoul official was quoted as saying the new wording, while appearing to be an insignificant matter, will be less subject to renegotiation because the organization charter stipulates that two 1,000-megawatt "South Korean standard nuclear plants" be provided to the North.

It remained unclear whether North Korea would accept the new wording, and its negotiators appeared to be waiting for word from their government.

(AP, Reuters, NYT)



Israeli border guards beating a Palestinian demonstrator in Al Ram, outside Jerusalem, on Sunday. Three members of the PLO's Fatah faction were arrested.

Italians Let Berlusconi Keep Empire, Exit Polls Say

Voters Reject Proposals That Would Have Hurt Ex-Leader's TV Stations

Compiled by Our Staff From Dispatches

ROME — Italian voters rejected a proposal Sunday that would have forced former Prime Minister Silvio Berlusconi to sell two of his three private television networks, exit polls indicated.

The Abacis exit polls, reflecting similar surveys for Mr. Berlusconi's Fininvest stations, also forecast that voters had rejected two other referendums that would have hurt the Berlusconi empire.

One would have limited the number of commercial breaks during films, and the other would have cut the number of channels for which an advertising agency could work. Advertising for the three Berlusconi channels is handled by a Fininvest-owned company.

Voters, however, appeared to have backed a plan to allow the state television network RAI to go private in part.

The questions were part of a 12-referendum package that was the subject of fierce campaigning by Mr. Berlusconi and his opponents.

In other referendum questions, exit polls indicated that voters backed questions dominated by business issues, including abolishing limits on forming trade unions and ending automatic salary deductions for union dues.

Another question to end restrictions on store hours was too close to call, according to exit polls. Also undecided was a proposal to change how small-town mayors are elected.

Voters also backed a plan to halt the practice of banishing Mafia suspects from their hometowns — a practice opponents say has helped spread organized crime.

Losses on the television proposals could hurt Mr. Berlusconi's efforts to return as prime minister at the head of his conservative Forza Italia. No date has been set for national elections, but they are due this fall.

By contrast, a strong showing in the referendum would probably embolden Mr. Berlusconi, who was forced out as prime minister in December, to renew calls for early national elections in the hope of being re-elected or at least gaining influence over the shape of future television laws, according to Enrico Robbati, the editor of Media Forum, a Milan trade journal.

The referendum was sought by a coalition of leftist parties and interest groups hoping to break up the concentration of television ownership and to open the door to cable and satellite television.

Mr. Berlusconi has said that forcing him to sell was tantamount to expropriation.

If he has to sell his channels, there is no lack of willing buyers among them Rupert Murdoch, who is eager to expand his News Corp. into southern Europe.

Analysis said Mr. Murdoch seemed set on pursuing talks with Mr. Berlusconi regardless of the referendum's outcome. More important, they said, is whether Mr. Berlusconi will part with control of the television company, as Mr. Murdoch would probably demand.

Exit polls indicated that more than the required 50 percent of the 48.6 million registered voters cast ballots.

(AP, Reuters, NYT, AFP)

Christopher Hails Outlook for Peace in Mideast

By Barton Gellman
Washington Post Service

AMMAN, Jordan — Secretary of State Warren M. Christopher wound up a four-day Middle East tour on Sunday with what he called the highest hopes he has had to date for a comprehensive regional peace.

"Serious problems remain to be solved, and much, much work remains to be done," Mr. Christopher said after he made a courtesy call on King Hussein of Jordan on his way back to Washington.

"But I think that this trip has reinforced my feeling that there is a tremendous op-

portunity to move now toward a goal of a comprehensive peace," he said. "Perhaps a better opportunity than at any time during the two and a half years that I have been in office."

Syria is the linchpin of such a peace. American and Israeli officials say they believe that if Syria signs a treaty with Israel, its client government in Lebanon will swiftly follow and that most of the Arab world will also move.

Only "pariah states" like Libya, Iraq and Iran will remain in a state of war.

"We consider peace with Syria more important than all the prior negotiations because it could be the fast negotiations,"

Foreign Minister Shimon Peres of Israel told Israeli radio on Sunday.

Mr. Christopher obtained consent from President Hafez Assad of Syria to begin top-level security talks with Israel later this month. The American secretary also engineered a show of solidarity between Egypt and Israel whose relations had been strained in recent months.

Mr. Christopher, who met Saturday with Mr. Assad for three hours, said afterward that President Bill Clinton thought Middle East peace "is of such importance" that he would be prepared to travel to the region again to further it. But aides said that there were no such plans and that the

subject had not come up with Mr. Assad.

The American-mediated security talks in Washington, to be held at the level of army chief of staff, will concentrate on security arrangements on and near the Golan Heights, the strategic plateau captured by Israel from Syria in the 1967 Middle East War.

Mr. Clinton made clear that the return of the Golan is its price for peace, a price the present Israeli government now hints it is willing to pay.

But while diplomats speak of trading land for peace, military planners think in

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UN Increasingly Powerless in Bosnia, Officers Say

Compiled by Our Staff From Dispatches

SARAJEVO, Bosnia-Herzegovina — A day after France and Britain warned again that they are prepared to use force to repel attacks against peacekeepers in Bosnia, UN officers acknowledged here Sunday that they were becoming increasingly powerless to fulfill their mission.

The UN officials said they were tolerating Bosnian Serbian restrictions on their activities to avoid escalating tensions as the European Union's new envoy seeks to revive peace efforts.

With the Serbs holding more than 140 peacekeepers hostage, UN officials in Sarajevo said they were under orders to accept Serbian conditions on aid deliveries and avoid confronting Serbian forces over violations of Security Council resolutions, including a ban on heavy weapons around Sarajevo.

On Saturday, President Jacques Chirac of France and Prime Minister John Major of Britain said a new rapid-reaction force would be ordered to respond robustly to any more attacks on UN peacekeepers. But the peacekeepers are holding back as a new chief negotiator begins a new mission to try to bring an end to the wars in the former Yugoslavia.

Former Prime Minister Carl Bildt of Sweden has been appointed by European Union leaders as their chief negotiator, and he said Saturday that he was prepared to seek a pragmatic compromise among Bosnia's warring parties as soon as the Serbs release the UN peacekeepers.

An international peace plan would leave the Serbs with about half of Bosnia, instead of the 70 percent they now hold.

Because of Bosnian Serbian demands, the UN mission plans to run relief convoys to Sarajevo without escort by UN soldiers, according to Lieutenant Colonel Gary

Coward, spokesman for the UN Protection Force.

UN troops still have an important role in deterring attacks on besieged enclaves and preventing a wider war. Colonel Coward said, but he added that "our effect is limited."

Top UN officials told the Sarajevo mission to operate on the limited terms permitted by the Bosnian Serbs before NATO carried out air strikes on Serbian positions last month. The air strikes prompted the Serbs to take 370 peacekeepers hostage.

"The aim is to return to the status quo

See BOSNIA, Page 6

Milosevic Still Sending Aid

By Stephen Engelberg
New York Times Service

has been sent to the Bosnian Serbs, an assertion generally accepted by a team of UN monitors.

But American and European officials with access to intelligence reports said the federal Yugoslav Army was paying the salaries of many Bosnian Serbian officers and was also supplying their forces with fuel, spare parts, training and ammunition.

Several American analysts said the Yugoslav Army provided the parts and the technicians for maintaining the Bosnian Serb air defenses that recently shot down an F-16 on a NATO monitoring mission.

The Serbian leader, Slobodan Milosevic, vowed last year to seal the border between Serbia and Bosnia and won an easing of UN sanctions as a result. Mr. Milosevic insists that since then only nonlethal aid

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WINNING STROKES — Thomas Muster, on his way to the French Open championship Sunday, returning a forehand to Michael Chang. Page 21.

AGENDA

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With Taiwan's Success, an Identity Crisis

By Keith B. Richburg
Washington Post Service

TAIPEI — Long considered an indisputable part of China, Taiwan now finds that notion as outdated as the old revolutionaries who espoused it.

For a new, affluent generation of "mainlanders" — descendants of the Chinese who fled China in 1949 — Taiwan is home, and China is as alien as Mars. At the same time, the island's huge majority of native Taiwanese, with even more tenuous links to China, is finding new expression

through an emerging Taiwanese nationalism.

"When we go back to China, it's another culture," said Chen Ming-tong, 40, a political scientist at National Taiwan University, whose family immigrated here from the mainland about 20 years ago. "That culture is not my culture."

Mr. Chen travels frequently to China on academic exchanges and for research. But he said: "It's not my mother country. I'm a foreigner in that country."

The visit to the United States last week of President Lee Teng-hui has been interpreted in Taiwan as a major step in the island's transformation into a rich democracy that must be accepted on its own terms. Yet most Taiwanese are unsure whether they are a country or simply an "entity," a province of China or a new Chinese nation. Most do not want to be united with China right now, according to polls, but they are equally uncertain whether they want to remain totally separated.

As the native Taiwanese Antonio

Chien put it, "National identity is a big problem in Taiwan."

For 40 years under the dictatorial Kuomintang, or Nationalist Party, regime of Generalissimo Chiang Kai-shek and his successors, the accepted canon was that Taiwan was part of China, that the government on Taiwan was the legitimate government of all China and that the Chinese mainland would one day be "liberated" from the Communists — by force if necessary — and the two would be "reunified" under Kuomintang rule.

But that started to change with the lifting of martial law and the emergence of a Taiwanese democracy five years ago. The Kuomintang jettisoned the notion that Taiwan could "retake" China. Advocates of Taiwanese independence — once jailed as traitors — were allowed to form their own political parties and openly advocate their views.

At the same time, Taiwan has emerged on the world scene as an economic powerhouse. Its annual per-capita income is off-

alists
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offer

No More Cold War Prop/Mobutu and the 'Forces of Disorder'**Under a Remote Dictator, Zaire Nears Disintegration**

By Howard W. French
New York Times Service

KINSHASA, Zaire — For the nearly three decades that the West backed Zaire's dictator, Mobutu Sese Seko, one rationale was consistently invoked: Whatever his evils, Marshal Mobutu, a wily billionaire, was the only figure who could bind this huge, chaotic country together.

But with the Cold War over, the West is no longer interested in supporting a once strategic ally. And the outside world is awakening to the fact that far from being held together under Marshal Mobutu's long rule, Zaire, which is as large as the United States east of the Mississippi, has drifted dangerously close to disintegration.

Since the outbreak of the deadly Ebola virus in May, Western diplomats, officials from neighboring countries, international public health experts and economists have begun to say aloud what many of the 41 million Zairians concluded long ago.

"Zaire doesn't really exist anymore as a state entity," said a European diplomat here.

He cited the separate arrangements that each of the eight provinces has been forced to make to assure its survival: "Kivu lives from informal trade with East Africa; East Kasai refuses to accept the national currency; Shaba has become a virtual extension of South Africa, and to visit Equateur, even though it is the president's home, is to see things just as they were in the time of Stanley."

The diplomat, who recently toured each province, said he was shocked by what he had found.

"Such roads as exist won't allow you to travel more than 15 miles an hour, and everywhere you go, people tell you stories of the things that used to exist but are no more," he said. "People can't afford beer anymore, so they drink palm wine. There's no soap, so people wash their clothes with papaya leaves."

The few reliable statistics paint a frightening picture. According to the World Bank, Zaire's economy has shrunk 40 percent since 1988. Per-capita income has fallen 65 percent since 1958, two years before the country gained independence from Belgium.

The government is a concoction born of political improvisation and Western-coerced compromise. Marshal Mobutu was pressed by the West to accept Kengo wa Dondo, an advocate of austerity and privatization, after he dismissed another prime minister, Etienne Tshisekedi, under questionable legal circumstances.

THREE days the president has little to do with actual governance. Isolated for months at a time in his native village, Gbadolite, inaccessible except to those he summons, he controls only his vast security apparatus and foreign policy. Diplomats say the president also retains enough clout to protect lucrative business ties, particularly in diamond mining.

Mr. Kengo, who runs the government, has had to fight Marshal Mobutu each time his economic changes have threatened the president's interests. The president recently resisted Mr. Kengo's attempts to replace the president of the Central Bank; before the prime minister got his way, diplomats say, business executives thought to be in league with Marshal Mobutu imported at least three cargo planes loaded with counterfeit currency.

Even though two planes were seized at the Kinshasa airport, the state prosecutor, a Mo-



Robert Gorham/The New York Times
The deterioration of Zaire reflected in the garbage-filled and muddy roads of Kinshasa, the capital, with population of 5 million.

buntu appointee, declined to press charges, citing a lack of evidence.

For state employees, who go months without pay and often steal government property or resort to bribery for their livelihood, the counterfeiting scheme provoked little surprise.

"We have grown accustomed to the blurred line between real and fake in Zaire," said a government ministry worker in Kinshasa, "so used to it that we can't tell the difference."

For many, that the latest Ebola virus outbreak should have occurred in Kikwit, is a clear sign of Zaire's steep decline.

KIKWIT, less than 300 miles (500 kilometers) east of Kinshasa, sits astride what was once a major transcontinental highway. Unlike other cities that live from little more than river traffic and small-scale agriculture, just two decades ago Kikwit was home to the world's largest palm-oil plantation.

But the highway to Kinshasa, which cuts across one grassy plateau after another before plunging through steep river-cut valleys, has deteriorated so badly that only a handful of intrepid truckers take it anymore.

Foreign doctors with long experience in Zaire say that in a sense, it was fortunate that the epidemic occurred in Kikwit, and not in any far more remote and even poorer area, where other epidemics are common, if seldom noticed by the outside world.

"Ebola brought a response, but the people of Zaire face a very fundamental health crisis," said Dr. Dan Fountain, an American missionary physician who practices in the Kikwit region. "All over the place you find a population that suffers from malnutrition and has severely deficient immune systems. Measles outbreaks kill 300 people in a population here all the time, and AIDS, hepatitis, tuberculosis and malaria are ever present."

Like nearly every region of Zaire, which was once the largest copper producer and a major exporter of coffee, Kikwit, a city of 50,000, now lives without industry.

Fuel for the few cars in circulation is sold in whisky bottles at the roadside, since there are no gas stations. Young people set out barefoot to reach the nearest diamond area 200 miles to the south, where crude mining provides the only hope of a livelihood.

"There is just no work here," said Jean Mpongo, 24, who recently returned from a season of mining. "If you stay here, you live by the land or you live from charity. One thing is sure: You live without money."

With the Cold War over, there is little fundamental disagreement between Western diplomats and the president's opponents in describing his recipe for holding on for the last 30 years.

His first trump card was his reliability as an ally of the West. For years he allowed Zaire to be used as a base for Jonas Savimbi, Washington's ally in the civil war in leftist-ruled Angola. For France, Zaire, which shares borders with nine other countries, was long an invaluable staging ground for military operations to prop up former French colonies.

Several Western military operations have rescued the president. Western military assistance helped him put down rebellions in Shaba (formerly Katanga) that began in 1977. As recently as 1991, France and Belgium intervened there, ostensibly to rescue their nationals during rioting by soldiers who had not been paid.

Marshal Mobutu is a master of co-opting would-be opponents. Diplomats say he has systematically let his enemies feed at the state trough, rotating them in and out of office and encouraging many of them to become wealthy to neutralize them as critics.

LIKE many African dictators, he has also constantly played ethnic politics. While filling the army with members of small tribes from his native province of Equateur, he has fanned hatred between several of the larger ethnic groups, preventing them from challenging him. Several regions of the country are embroiled in tribal wars.

His last rampart has been a myriad of security organizations that run from the army and the gendarmerie to several layers of secret police and an autonomous presidential guard. To move about these days in any major city is to see soldiers and police officers on nearly every street.

The security forces have become a law unto themselves. In what has become a common occurrence as unpaid security agents have turned to preying on residents, four secret-police agents recently abducted two Ameri-

can journalists who were visiting a tuberculosis sanatorium in Kinshasa. After driving around for an hour, during which the journalists were taken to the gate of a prison and threatened with jail, the agents made off with \$350 and several rolls of film.

After a diplomatic protest was lodged, something truly odd happened: a Zairian army general from Equateur came to the journalists' hotel with the money and film, and with this apology: "That is what happens when people insist that we have democracy here. There is no more order in the country anymore."

THE shaken taxi driver whose car had been commandeered said: "Mobutu has taught everyone one thing and one thing only: How to steal. In Zaire, the forces of order have become the forces of disorder."

Despite the president's unpopularity, he has been pressing for national elections, to end his diplomatic isolation and, many suspect, to get rid of Mr. Kengo, who has been slowly cleaning house by removing Mobutu cronies from senior government positions and introducing economic reforms. Diplomats say there is another reason he is eager for elections. With the opposition badly divided and Mr. Kengo, who is of Zairian and Rwandan heritage, unable to run for the presidency because candidates must be pure Zairian, some diplomats say Marshal Mobutu could very well win.

"There are vast stretches of this country where the only thing anyone knows is Mobutu," a Western diplomat said. "He has governed this country as the all-powerful 'Guide' for so long that you have generations of people who would have trouble imagining anything but him."

Still, in places like Kinshasa, a city of 5 million where huge garbage heaps line major roads that dissolve into muddy lakes at the first rain, and where a bankrupt government failed this year to buy chlorine needed to treat water, setting off a panic, it is hard to find anyone who would support Marshal Mobutu.

They talk about holding elections, but that is not the people's problem anymore," said Ernest Lututuza, a worshiper at an evangelical church in Kinshasa. "The people know that elections are for Mobutu. Our problems lie elsewhere."

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UN Votes to Cut Its Rwanda Force by Half

By Christopher S. Wren
New York Times Service

UNITED NATIONS, New York — The Security Council has voted unanimously to cut by more than half the number of UN troops in Rwanda after the Rwandan government asserted that they were no longer needed or wanted.

The move will reduce the UN force in Rwanda, which now numbers nearly 5,600 troops, to 2,330 soldiers within three months, and to 1,800 within four months.

The new level was a compromise with Rwanda, whose permanent representative at the

United Nations, Manzi Bakunuma, said the Rwandan government could protect its own citizens without the United Nations.

UN military observers and civilian police in Rwanda will remain at their current level of about 320 and 65, respectively. Security Council members

have been reluctant to reduce the number of UN troops in Rwanda partly because their presence may encourage nearly 2 million refugees, most of whom are Hutu who fled to camps just across the border, to begin returning home without fear of reprisal from the Tutsi, who now control the country.

The Rwandan government has asserted that the UN force is costly, useless and undisciplined and that it has caused tensions with the local population. It said the country was far more in need of development assistance to rebuild a society and an economy ravaged by the ethnic massacres.

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TRAVEL UPDATE**SAS Flights to Be Grounded**

STOCKHOLM (Reuters) — All of Scandinavian Airlines Systems flights will be grounded on Monday after a breakdown Sunday in pay talks aimed at averting strike action between SAS and pilots' unions, the Swedish news agency TT said.

"Negotiations broke down without an agreement being reached," said Jonas Bernmark, head of the SAS negotiating team. "That means industrial action will commence at midnight."

The strike and the reciprocal lockout by management will ground all SAS flights in the Nordic region and internationally with the exception of domestic flights operated by SAS Commuter and SAS catamaran traffic. SAS flights were grounded last Friday in the first of a planned series of one-day strikes. A new strike is planned for Wednesday unless an agreement can be reached.

The death toll from a heat wave in India rose to

167 on Sunday with two more sunstroke fatalities, the Press Trust of India said. Temperatures have soared to 50 degrees centigrade (122 degrees Fahrenheit) in some parts of India. (Reuters)

This Week's Holidays

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays:

MONDAY: Australia, Cyprus, Greece, Paraguay, Philippines, Portugal, Spain, Sri Lanka, Thailand, Turkey, United Kingdom, Venezuela, Vietnam, Yugoslavia

TUESDAY: Portugal, Russia

THURSDAY: Austria, Bolivia, Brazil, Chile, Costa Rica, Dominican Republic, Ecuador, Germany, Greece, Italy, Jamaica, Liechtenstein, Monaco, Poland, Thailand, Venezuela

FRIDAY: South Africa

SATURDAY: Hong Kong, Iceland

Sources: J.P. Morgan, Reuters

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Sources: J.P. Morgan, Reuters

Arrest of Drug Lord Shows Nation's Will, Colombia Chief Says

By Steven Gutkin
Washington Post Service

"Throughout history, the forces of order always win."

Colombia's penal code, approved in 1993 under intense pressure from the Cali gang, permits a maximum sentence of 12 years for drug trafficking. Mr. Rodriguez could face prison time if he is convicted on charges of illegal enrichment and illegal arms possession, but given Colombia's record, a long sentence is not likely.

Indeed, short sentences in such cases are a main reason behind a U.S. decision last year to cancel an evidence-sharing program aimed at helping to convict drug traffickers.

Earlier this year, the Clinton administration labeled Colombia as "uncooperative" in the war on drugs and gave it a year to improve. Nonetheless, the United States sends Colombia \$40 million a year in aid, most destined for drug-fighting efforts.

In recent months, Colombia has tried to break down the legal and political influence that the traffickers established to protect themselves and their operations.

The minister said Mr. Rodriguez ran an intelligence network that experts say was far more sophisticated than the government's, spending millions of dollars on surveillance equipment.

Asked if Mr. Rodriguez has already caused problems for Mr. Rodriguez, he responded Saturday to turn themselves in, saying they could not win a fight against the state. Agence France-Presse reported from Bogota.

The police released a videotape in which Mr. Rodriguez made his first statement since being apprehended Friday.

"No criminal organization can win, ever, a war against the state," Mr. Rodriguez said.

"I think there has to be a break," he said.

Medellín Bombing Kills at

THE AMERICAS



A PRINCELY TOUR — Ronald Reagan meeting Crown Prince Felipe, the son of King Juan Carlos I of Spain, at the office of the former president in Los Angeles.

AMERICAN TOPICS

U.S. to Experiment With Vaccine In Bid to Curb Rabies in Racoons

The U.S. Agriculture Department has issued a temporary license for a vaccine that can be fed to raccoons to curb the spread of rabies. The vaccine is mixed with bait and should protect raccoons that eat it for about nine months, Robert Miller, a department veterinarian, said.

Rabies strikes pets, farm animals, wild animals and humans, but in most areas one animal becomes the base for the virus's survival. In the northeastern United States, it is the raccoon.

"It's thought that if you can control the rabies in the raccoons, then all of these other animals wouldn't come down with it," Dr. Miller said.

The vaccine was developed by the Wistar Institute in Philadelphia in collaboration with Transgene, a French biotech company, and is already used in Europe to control rabies in the red fox. It is manufactured in the United States by Rhone-Merieux Inc., which hopes to sell it to state health departments.

The one-year license is limited to raccoons, but the vaccine could be allowed for other wild animals after further testing.

Six people died from rabies last year in the United States, and thousands of others were treated after exposure to the virus.

Short Takes

Doctors failed to reattach the hand that was torn off a man's wrist in a tag-of-war game at a company picnic. Stanley Dewane Farris, 21, was in fair condition at a hospital in Chattanooga, Tennessee. A hospital spokeswoman said that "the injury was too severe" to save the hand. Mr. Farris had a rope wrapped around his wrist during the tag-of-war between teams of 25 adults. A hand tag by the other team severed his hand. He had been his team's anchor, last in the line.

The 10 billionth U.S. airline passenger will fly sometime this week, according to the Air Transport Association, a trade group. And who was the first passenger? It was A.C. Phell, who paid \$400 to become the first scheduled U.S. airline passenger in 1914. Mr. Phell, a former mayor of St. Petersburg, Florida,

bid \$400 in an auction for the right to be first for the 21-mile (about 35-kilometer) flight on Jan. 1, 1914, across Tampa Bay from St. Petersburg to Tampa. The trip cost \$5 thereafter. The St. Petersburg-Tampa Airboat Line carried 1,205 passengers before closing at the end of the tourist season on March 31, 1914. Though it barely broke even, it was the country's first scheduled air carrier.

The Maine Supreme Judicial court has upheld the constitutionality of trying accused drunken drivers after suspending their licenses. A lawyer for two motorists argued that the policy violates the constitutional ban on double jeopardy by twice punishing people for the same action. The argument has cropped up in most of the 37 states that currently suspend or revoke licenses before prosecuting drunken drivers. Trial court judges in at least a dozen states have dismissed drunken driving charges in such cases. The Maine court, however, agreed with the state's argument that the immediate suspension of a driver's license is designed to protect the public from irresponsible drivers.

Philip Morris Inc. has agreed to take down cigarette ads in stadiums and arenas that the government says were designed to circumvent a ban on televised tobacco advertising. Government lawyers said the advertisements were strategically placed to get picked up in television coverage of professional football, football, basketball and hockey games.

Gene Kalland, a Los Angeles Times reader, reports that his insurance company sent him a gruesome-looking offer that he "apply today for accidental death and dismemberment." It added, more reassuringly, "Round out your insurance portfolio."

"Pocahontas" fever swept Central Park in New York City on Saturday, turning the Great Lawn into an outdoor theater for 100,000 ticket-holders at the world's largest movie premiere. Despite occasional rain, the heavily hyped animated movie from Disney began at 9:30 P.M. after thousands spent a muggy afternoon waiting inside the fenced compound picnicking, buying "Pocahontas" souvenirs and dancing to music. The film flickered on four 80-by-120-foot screens. When the movie began, a loud cheer rose from the crowd. But rain began about the same time, and viewers used umbrellas and blankets to shield themselves. No one headed for the exits, and the rain stopped shortly afterward.

International Herald Tribune.

Crash of a Top-Secret Jet Forges Unusual Bond

By Elizabeth Cohen
New York Times Service

ZUNI, New Mexico — The crash of one of the nation's most advanced warplanes last month on an Indian reservation just west of the Continental Divide has forged an unlikely alliance between a reclusive people and the U.S. Air Force.

Military officials refuse to talk about the crash, as do leaders of the Zuni Indian tribe. When the silence around Zuni is broken at all, it is most likely to be the nervously whispered concerns of members of the reservation's hospital staff about the exposure of Zuni Indians to highly toxic chemicals at the crash site and in the smoke from the plane's explosion.

Wildflowers again keep a vigil over the hills near Pia Mesa, a rise of earth held sacred by the Zunis. But since the crash on May 10, hundreds of air force and U.S. Army vehicles have traveled up the winding route the Zunis call the Old Salt Trail to a meadow where huge mounds of newly dug red dirt surround the 30-foot crater where the warplane, an F-117A Nighthawk Stealth fighter, struck the earth.

The air force has told the Zunis that the trucks will be coming here sporadically through most of the summer. The \$46 million plane was assigned to a fighter wing at Holloman Air Force Base near Alamogordo, New Mexico. It came down in a plume of flame,

according to people in sheep camps near Zuni pueblo, the heart of the reservation, where 9,000 people live. The pilot, Captain Kenneth W. Levens of Stamford, Texas, was killed. The air force would release no other information about him.

A total of 59 Stealth fighters have been built by the Advanced Development Projects section of Lockheed Corp. Five of them have crashed, with the loss of three pilots. A sixth burst into flames on landing.

In a telephone interview, the pilot's twin brother, Kevin, said Captain Levens was 35 and had flown more than 2,400 hours since joining the air force in 1984. Captain Levens lived in Alamogordo with his wife, Cathy, and a daughter, who was 1 year old on May 31.

The Zunis, who have woven a tight veil of secrecy to protect themselves from journalists and outsiders, have said they are concerned about three issues: possible harm to important religious shrines near the crash site, the potential health risks to the first tribe members at the crash site and respect for the remains of the pilot.

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when it crashed. Mr. Pepper said, adding that he had "no idea how many aircraft" were flying that night.

But John Clabes, public affairs officer for the Federal Aviation Administration's Southwest Region in Fort Worth, said it was one of several Stealth fighters flying through Zuni airspace that night.

Air-traffic controllers reported that "there might have been as many as a dozen in the air that evening," Mr. Clabes said. FAA regulations call for military aircraft to report their positions to air controllers.

Among the witnesses to the crash was Vinton Kallestewa, 19, who works at the Teen Wellness Center at Zuni High School. "I was coming back from Salt Lake, where our family's land is, when I saw the tail end of it, over Nutria Lake," he said. "It looked like a falling star."

Mr. Kallestewa said his grandfather was summoned soon afterward by the

Tribal Council to help determine if the crash had damaged any important ruins or shrines.

Other Zuni residents said the plane had been flying low and had made a loop before they lost sight of it as it crashed into Pia Mesa. They also said that they frequently saw military planes in the skies over their reservation.

In addition, Zuni, like all Indian reservations, is a sovereign nation under a treaty with the federal government, and some people in the tribe said that posed serious questions about whether air force planes should be flying over their land.

There is also growing concern here that the first people to arrive at the crash site may have been contaminated by toxic smoke from burning plastics and hazardous materials.

After the crash, the air force warned that the smoke from the burning plane might have been toxic. And on May 25 it supplied Zuni medical officials with a health questionnaire to be given to everyone who first responded to the crash.

A paper delivered at a NASA conference in 1994 and obtained by The Independent, in Gallup, indicates that there is cause for concern. According to the paper, delivered by Lieutenant John M. Olson of McClellan Air Force Base in California, some materials that may have burned in the Zuni crash pose serious health risks. They include beryllium, radar-absorbing material, depleted uranium, thermoplastic and a carbon graphite used for reinforcement.

Out-of-Court Settlement Is Upheld In Allegations of Sex Bias at CIA

By Steven A. Holmes
New York Times Service

WASHINGTON — A federal judge has approved an out-of-court settlement in a threatened sex discrimination case against the Central Intelligence Agency.

Judge Albert Bryan Jr. of U.S. District Court rejected appeals by some of the plaintiffs, who are all women, that the \$1 million to be paid by the agency was inadequate. In his ruling, the judge spared the CIA the embarrassment of having allegations against it laid bare in court.

The court is available and will be looking over the shoulder of these people," he said.

In a written statement, the

agency was accused of widespread sexual bias and harassment in its clandestine operations unit.

Nine of the 10 CIA employees who had taken the lead in threatening a class-action lawsuit had urged the court to overturn the settlement reached in March. They contended that the agreement left in place many of the personnel policies that had allowed rampant sexism in the operations unit, which conducts overseas espionage.

The nine women also said the lawyers who negotiated the original settlement, including the Washington Lawyers Committee for Civil Rights and Urban Affairs, had been intimidated by government lawyers.

But after hearing several hours of statements from witnesses, including women agents

who testified in a closed session to protect their identities, Mr. Bryan ruled that the settlement was "fair and adequate."

Despite the assurances of the judge and Mr. Deutch, some of the women who hoped to have the settlement overturned said they feared that the agency would continue to make personnel decisions based on an "old boy culture" that has existed.

"They use the veil of secrecy to keep their employees in line," said Lynn Larkin, a former CIA employee. "It will be a lot worse."

Michael Kelley, the lawyer retained by the women seeking to overturn the settlement, said,

"Obviously, the women I represent are disappointed by the judge's decision." He added that his clients had not decided whether to appeal.

Away From Politics

• A cruise ship with about 1,500 people aboard ran aground off Nantucket, Massachusetts, but Coast Guard officials said the ship, the Royal Majesty, was not in danger of sinking. (AP)

• Investigators following the stench of rotting flesh have found the bodies of a wealthy Hungarian and his girlfriend stuffed in 55-gallon drums in an irrigation ditch near Homestead, Florida. Detectives had been searching for the couple, 32-year-old Frank Griga and 23-year-old Kristina Furton, since a personal trainer confessed to taking part in their kidnapping, bludgeoning and dismemberment, the police said. (AP)

• A Spanish climber fell 4,000 feet (1,200 meters) to his death while waiting to be rescued near the summit of Mount McKinley in Alaska, the National Park Service said. He and two other exhausted Spaniards had been stranded for three days 19,200 feet (5,850 meters) up the 20,320-foot (6,200-meter) McKinley, North America's tallest peak. The climber, Albert Puig, 26, of Barcelona, died shortly before his companions were rescued. (Reuters)

• A defense lawyer in the case of two men accused of killing a German visitor to Florida has asked the judge to remove herself, calling her prejudiced. The two men face first-degree murder and robbery charges in the April 1993 slaying of Barbara Meller Jensen. (Reuters)

• A genetic drug company is investigating what caused one patient to die and 10 others to become seriously ill after taking an experimental cancer drug. The company, Genetics Institute Inc., has suspended clinical trials of recombinant human interleukin-1. (AP)

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POLITICAL NOTES

A Poll Shows Dole Ahead of Clinton

WASHINGTON — Senator Bob Dole would beat President Bill Clinton by a slim margin if a head-to-head presidential election were held today, according to a recently released poll.

The Newsweek poll of 755 adults to be published in the magazine's June 15 edition shows the Kansas Republican ahead of Mr. Clinton, 49 percent to 40 percent.

The poll's margin of error was plus or minus 4 percentage points. The poll follows an NBC-Wall Street Journal survey that showed the two in a statistical dead heat.

The Newsweek poll also showed Mr. Clinton beating the House speaker, Newt Gingrich, Republican of Georgia, in a one-on-one presidential race, with 52 percent favoring Mr. Clinton and 33 percent Mr. Gingrich.

Hearings Urged on Militia Groups

WASHINGTON — A coalition of organizations that monitor the activities of rightist extremists wrote Mr. Gingrich to press for congressional hearings on so-called "militia" groups.

Last month, 60 House Democrats, led by Representatives Charles E. Schumer of New York and John Conyers Jr. of Michigan, also urged Mr. Gingrich to hold hearings.

Republican Move: Food for Thought

WASHINGTON — The chairman of the Senate Agriculture Committee has broken with fellow Republicans in the House and rejected the notion of giving the states responsibility for the school lunch program.

The chairman, Senator Richard G. Lugar of Indiana, also turned down pleas from some Republican governors who wanted Washington to replace food stamps with direct cash payments to the states.

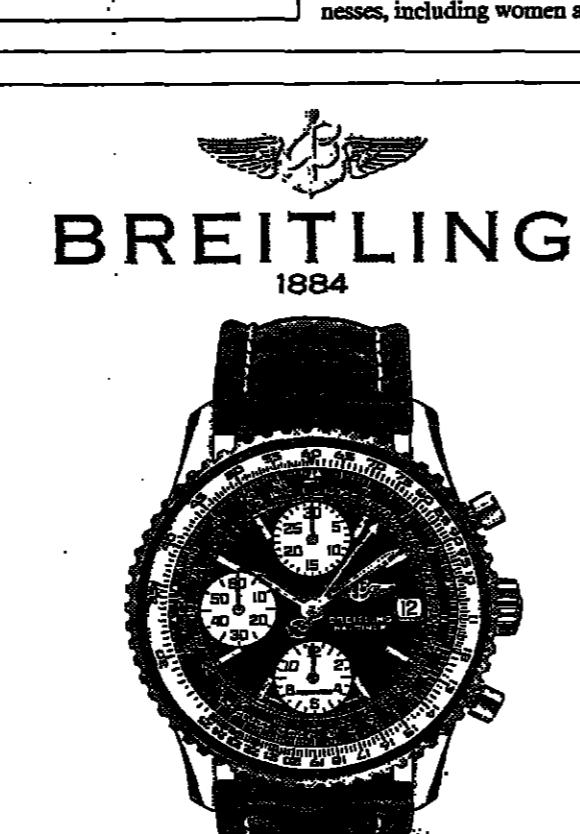
Arkansas Governor Denies Charges

LITTLE ROCK, Arkansas — Governor Jim Guy Tucker of Arkansas has denied all charges in a federal Whitewater indictment and vowed to remain in office while defending himself.

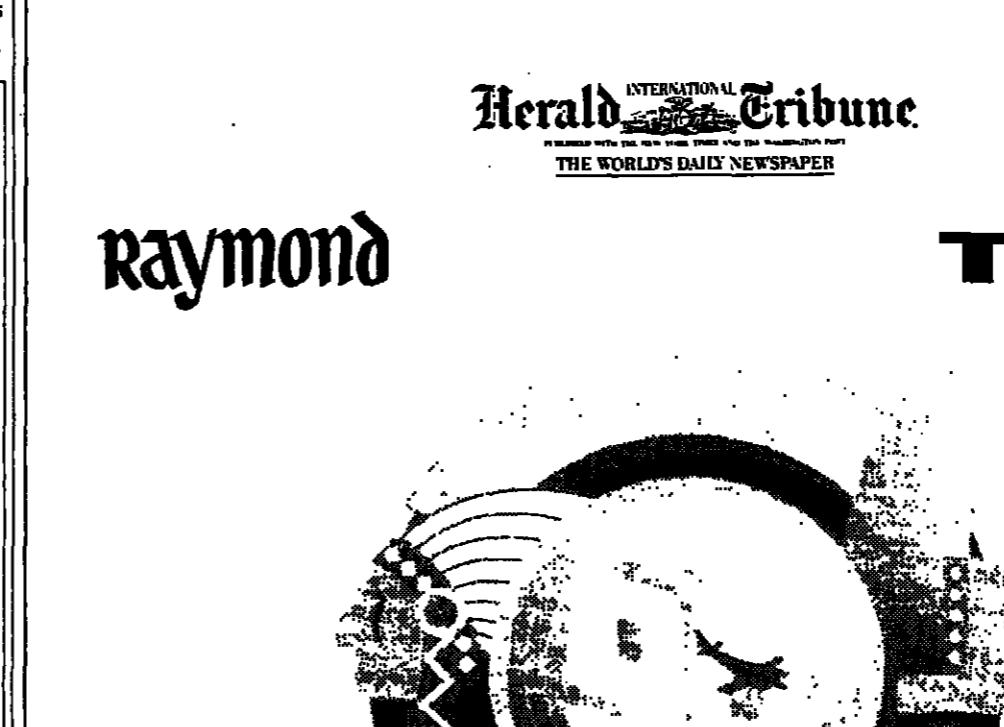
Mr. Tucker was indicted on Wednesday by the Whitewater prosecutor, Kenneth Starr, and charged with attempting to avoid taxes on millions of dollars in profits when he was a private citizen. He accused Mr. Starr of "sickening mendacity" in the investigation had been handled with care. (Reuters)

Quote / Unquote

Mr. Gingrich, who has been coy about whether he will run for the White House: "We never had a speaker before in the electronic age who thought that it was important to focus on ideas and not worry about ideas. It's a totally different environment. This is a post-Cold War environment. I think the presidency is relatively less important, the legislative branch relatively more important." (NYT)



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ASIA

BRIEFLY ASIA

Japanese Cult Reportedly Sent Mail Bomb to Tokyo Governor

Compiled by Our Staff From Dispatches

TOKYO — Leaders of the religious sect who are accused of the sarin gas attack on the Tokyo subway system sent a mail bomb last month to the city's governor because he intended to disband the group, a newspaper reported Sunday.

A senior member of the Aum Shinrikyo sect has told the police that members of the sect sent the bomb to the residence of Tokyo's governor, Yukio Aoshima, Yomiuri Shimbun reported.

Mr. Aoshima, who had indicated that he intended to ask a court to disband the sect, had just been elected and had not yet moved into the governor's residence when the package arrived. On May 16, the bomb was forwarded to his office concealed in a book. It exploded and blew off the left fingers of his secretary, Massaki Utsumi, when he opened it.

The founder of the sect, Shoko Asahara, and 10 other cult leaders have been charged with murdering 11 of the 12 people who died after the lethal nerve gas sarin was released on subways March 20. More than 5,500 other people were injured. If convicted, the sect's leaders could face the gallows.

Eighty more followers of the 10,000-member sect have been indicted for preparation to murder, abduction, illegal com-

mitment and the production of drugs and weapons.

Another newspaper, Mainichi Shimbun, reported Sunday that the police were preparing to charge cult leaders with a sarin attack in June last year in Matsumoto, a resort city 180 kilometers (110 miles) northwest of the capital. Seven people died in that attack.

The new charges against cult members already in police custody could be imposed within the week, the paper said, quoting investigators.

The evidence to link the sect to the Matsumoto attack has come mainly from arrested members of the group's "science ministry," which supposedly conducted experiments with sarin and other deadly chemicals and viruses.

The Mainichi Shimbun report said that the Matsumoto attack was directed by Hideo Murai, the cult's "science minister," who was stabbed to death by a rightist political activist in April.

Referring to Mr. Asahara, the paper reported, Mr. Murai told the squad before the attack that they were acting on the "master's wishes."

The press has also quoted police officials who have linked Mr. Asahara to the disappearance of dozens of Aum followers. The reports are based on private police briefings to Japan.

(AP, Reuters)

these reporters that the authorities have declined to confirm publicly.

In addition, the Kyodo news agency reported Saturday that more than 20 large financial contributions to Aum have died or have disappeared after donating as much as 14 billion yen (\$165 million) in real estate and cash to the cult.

The police told Kyodo that the cult focused on rich people so they could then squeeze money from them or their families.

In one case, the news agency said, the 81-year-old grandmother of an Aum follower was taken to a sect hospital for so-called heat therapy. The woman, who died after she was repeatedly submerged in scalding water, was found to have willed her 120 million yen house to the cult shortly before her death.

And a report in the Asahi Shimbun newspaper on Sunday said that Mr. Asahara personally ordered and then was present at the death by strangulation of several cult members last year.

On Friday, the Japanese cabinet began considering a proposal to disband the cult, while state prosecutors were said to be ready to ask the Tokyo District Court this week to order the breakup of the organization.

(AP, Reuters)



LETHAL MIX — The Philippine interior minister, Rafael Almanza, and the chief of the national police force, General Recaredo Sarmiento, pouring bags of shabu, a cheap form of cocaine that the police seized in April, into a vat of hot water in Manila.

Romeo Ranoco/Reuters

After Decades, U.S. and India Sail to Closer Military Ties

By John F. Burns
New York Times Service

COCHIN, INDIA — More than 250 miles out in the Indian Ocean, Captain Kizhupalli Mohanan of the Indian Navy leaned out from an observation deck aboard the Abraham Lincoln, straining to catch a view of an F-14 Tomcat fighter as it screamed down over a cobalt blue sea toward one of the United States' newest nuclear-powered aircraft carriers.

For Captain Mohanan, a grizzled navy pilot with hundreds of carrier landings behind him, there was little of the first-timer's thrill in the full-throated roar of the Tomcat's engines and the cracking impact of the 30-ton fighter hitting the deck one recent day.

But there was novelty in the experience nonetheless, for Captain Mohanan commands the Vikrant, an aging Indian aircraft carrier, and this was his introduction to the U.S. Navy at sea.

Back on land at an Indian Navy station at Cochin on India's southwest coast, he was asked if he thought that the Indian Navy could benefit from a widening of the tentative military contacts now being taken up between the

two nations after decades of estrangement.

His face lit up. "Oh yes," he said, standing beside a navy transport plane that ferried a group of Indian officers to the American carrier. "Indeed I do."

The Vikrant commander's enthusiasm was an apt symbol of how things have moved between the two navies.

More than 23 years ago the Vikrant was involved in an incident that stood for many years as a symbol of the wariness, and sometimes outright hostility, that characterized relations between India and the United States, and between their forces, for much of the last 50 years.

In December 1971, when Indian forces entered what was then East Pakistan to seal the victory of the rebels fighting to establish the separate nation of Bangladesh, President Richard Nixon sent a naval battle group led by the aircraft carrier Enterprise into the Bay of Bengal. The Indian prime minister, Indira Gandhi, interpreted the deployment as a military threat; the Vikrant, patrolling farther north, was placed on battle stations.

The Enterprise sailed away. But among Indians, the incident stood, and among militant nationalists still

does, as an emblem of the United States' readiness to assert itself militarily in what many Indians regard as their backyard — and as a marker of Washington's unwillingness to accept India for what it believes itself to be: a regional superpower with wide-ranging military interests.

Of course, the Enterprise could have sunk the Vikrant in 20 minutes," said Jasbir Singh, a retired Indian fighter pilot who is director of the Institute for Defense Studies and Analyses, in New Delhi. "But for us, that was never the point."

What was, Mr. Singh said, was that the United States had tried to dictate terms to New Delhi on an issue — the creation of Bangladesh — of crucial strategic importance to India.

Now, planners in Washington and New Delhi say they believe that the time has come to start developing the closer military ties that many on both sides hoped might develop after India gained its independence in 1947.

Partly, the changes have been made possible by the collapse of the Soviet Union, which was India's closest ally, and its principal source of military hardware, for nearly four decades.

Russia remains a major military

supplier; in one of several recent arms purchases, the Indian Air Force bought two additional squadrons of MiG-29 fighters, at a cost of more than \$2 billion. But because American policy in the region is no longer aimed at containing Soviet power, the nexus that made Pakistan a fulcrum of American military policy for decades has been broken.

In turn, Washington and New Delhi have been forced to seek a new military relationship that is no longer hostage to every turn to American ties with Pakistan.

Equally important, India is now in its fifth year of economic reforms that have featured moves toward dismantling the socialist economy built in the 1950s, when Soviet influence in India was rapidly gaining, and toward market principles and foreign investment.

Although total investments have been modest so far here compared with elsewhere in Asia, American companies have led the way, creating a momentum that has energized relations between India and the United States across the board.

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Jay Yakeley, commander of a carrier battle group comprising four surface ships and a submarine that sailed from San Francisco in April for a six-month deployment in the Gulf.

Afterward, the Indian officers, including Rear Admiral John DeSilva, commander of India's western fleet based in Bombay, toured the hangar deck, watched flight operations, and scurried out through the ship to discuss technical issues with American officers.

When Admiral DeSilva was asked if the presence of an American aircraft carrier off the Indian coast raised uncomfortable memories for India, he said: "We meet here as fellow sailors, as members of the brotherhood of the white uniform. The ocean is our street, and we are like neighbors. When we meet, we like to shake hands."

Admiral Yakeley said that having Indian naval fliers aboard — several of whom trained in the Soviet Union — was a measure of how the world had changed.

"I spent 20 years of my life preparing for the possibility of a war with the Soviet Union," he said. "My job was to keep their Bears and their Badgers as far away from our carriers as I could. Now, it's a different world."

Plea to Stop Blasphemy Trial Fails

DHAKA, Bangladesh — A court here rejected a defense appeal Sunday to stop the blasphemy trial of the author Taslima Nasrin.

Judge Abdus Salam rejected the petition on a technicality, saying it had not been signed by Ms. Nasrin and he was not sure if it had her consent. He dismissed defense arguments that the author, who fled to Sweden because of death threats by Islamic fundamentalists, had given her lawyers full powers to represent her. If convicted, she could be imprisoned for two years.

Ms. Nasrin is accused of blaspheming Islam in an interview in which she was said to have called for changes in the Koran, Islam's holy book. She has denied denigrating the Koran, but she has said she favors changes in Islamic law to give women more rights.

Tamils Reject Red Cross Request

COLOMBO — Tamil rebels have refused to guarantee Red Cross vessels safe passage at a Sri Lanka Navy harbor in their stronghold in the Jaffna Peninsula, a Red Cross official said Sunday.

The rebels said they could no longer guarantee the safety of boats flying the Red Cross flag at the harbor, Kankesanthurai, after a Red Cross vessel hit a mine there last Sunday, said Paul Frith, deputy head of the Red Cross delegation on Sri Lanka. Mr. Frith said the organization would try to find ways to avoid the harbor, where Red Cross vessels have to undergo checks by the navy.

(Reuters)

Europeans Reported Held in Tibet

BELING — Three Westerners were detained in Tibet for carrying letters discussing recent anti-Chinese demonstrations and detentions, a human-rights group reported Sunday.

The foreigners, two French women and a Danish man, were held for up to six days in separate incidents, the Tibet Information Network said. The three have since been expelled from Tibet, the group said.

Nepal Opposition Seeks to Rule

KATMANDU, Nepal — Three opposition parties asked King Birendra on Sunday to give them a chance to form a new government instead of granting the governing Communists' demand to dissolve Parliament and hold immediate general elections.

The Nepali Congress, the National Democratic Party and the Nepali Sadbhavna Party control 104 of 205 seats in Nepal's House of Representatives, one vote more than the number needed to push through a no-confidence motion to topple the government.

(Reuters)

Election Season in South Korea

SEOUL — South Korea on Sunday began a 15-day official campaign period for its first local elections in 34 years, with all eyes set on the mayoral post of this teeming capital.

Hopefuls for 5,758 administrative posts and assembly seats scrambled to register their candidacy for the June 27 elections.

VOICES From Asia

Bob Dole, the U.S. Senate majority leader, on the visit of President Lee Teng-hui of Taiwan to the United States, which has sparked a flood of criticism from China: "This is an important step toward facing the reality that Taiwan exists, and Taiwan's president should be treated with respect."

Harold Payne, spokesman for British prisoner-of-war club, demanding that a prayer for reconciliation with Japan be removed from a service marking the end of the World War II: "Who the hell wants to be in friendship with the Japanese?"

Thomas Gorman, chairman of the American Chamber of Commerce, on the deal between London and Beijing on plans for a new Hong Kong supreme court: "The agreement will boost international investors' confidence in Hong Kong's continuing growth, prospect and viability as an international financial and commercial center."

(Reuters)

BOOKS

AFTER THE WALL:

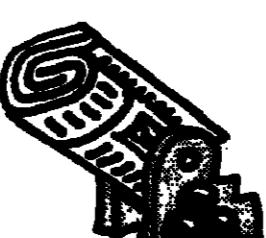
Germany, the Germans and the Burdens of History
By Marc Fisher. 350 pages. \$25.
Simon & Schuster.

Reviewcd by Thomas A. Schwartz

WHAT THEY'RE READING

* Trevor Lloyd-Hughes, press secretary to the former Prime Minister Harold Wilson, is reading "The Abuse of Power" by James Margach.

"As I'm writing my own memoirs, I'm fascinated by all political biographies. This is an excellent book about the continual war between the British Press, politicians and civil servants."



During their four hours aboard the Abraham Lincoln, a group of Indian officers had lunch with Rear Admiral

Jay Yakeley, commander of a carrier battle group comprising four surface ships and a submarine that sailed from San Francisco in April for a six-month deployment in the Gulf.

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For many Americans, including my friend, Marc Fisher's new book "After the Wall" should be required reading. As

we didn't set up concentration camps, here's where we didn't build crematoriums, and here you will notice there are no gas chambers."

For many Americans, including my friend, Marc Fisher's new book "After the Wall" should be required reading. As

the Washington Post's bureau chief in Bonn and Berlin from 1989 to 1993, Fisher was witness to four of the most tumultuous years in recent German history, observing the euphoria that came with the collapse of the Berlin Wall, the sobering recognition of the real costs of unification and the outbreak of racial violence against immigrant groups. The German he studied was a "society in transition, economically troubled, politically divided, and socially riddled with self doubt."

Coming with the 50th anniversary of the end of World War II, Fisher's account is a timely and thoughtful book, a moving, at times humorous and always interesting account of Germany and the Germans, a people who, as Fisher writes, "remain imprisoned by their past."

That part is the 12 years of Nazi rule from 1933 to 1945, an era that Fisher notes, often constitutes "the gap" in people's personal recollections. Yet whatever difficulty people might have in recalling their behavior during the Nazi era, this period has left a profound mark on contemporary German society. As Fisher writes, "Normal life since World War II in Germany has been defined as whatever Nazi life was not," including a lenient judicial system, stringent protection for individual privacy, and taboos on certain types of medical research. Despite the desire of many Germans to be rid of this obsession with the Nazis, it won't go away. When the German government set up camps for refugees from Bosnia, it wanted the foreign press to refer

to "collection lodgings." But the German word translated as "collection camps," and when Fisher used that expression, the Bonn government went "balistic," infuriated by his refusal to allow it to use a term that did not remind his readers of "concentration camps."

Fisher's reporting on such subjects, as well as the violence against immigrants, earned him the hostility of the Bonn government and even of some Americans with close ties to Germany. He is rightly concerned about this, but his experience is really not new. There is a long tradition of journalists writing pessimistic stories about Germany that infuriate American officials whose policies, not coincidentally, are based on a rosy view of its democratic development.

Although Fisher's discussion of the burdens of German history is important, the book's real contribution for an American audience rests in his portrait of the "Ossis," the East Germans, who made the first peaceful revolution on German soil. Fisher provides evocative portraits of ordinary East Germans caught up in the throes of their revolution, having to adjust to a new political and economic system that offered greater personal freedom but introduced new uncertainties and risks. Fisher records the many differences between East and West Germans that will require "a long painful process of growing together."

Fisher concluded by calling on the United States to "hold back" on pushing the Germans to assume greater responsibility in world affairs and "to extend Germany's postwar protection" to give the country time to deal with its internal problems and come to terms with its history.

This doesn't sound like a very realistic suggestion in today's Washington, but it is a welcome note of caution that I'm sure my graduate student friend would regard with approval.

Thomas A. Schwartz, an associate professor of history at Vanderbilt University, wrote this for The Washington Post.

BRIDGE

By Alan Truscott

IN 1929, in Manhattan, the late Oswald Jacoby won the first Goldman Open Pairs, which was the start of the Eastern Regionals, the oldest such tournament played anywhere.

Among the contestants this year were the winners of the Grand National Teams Flight B for New York City and Long Island, John Boyer, Elyn Plat, Bob Steinfield, Ron Borsari and Ernie Campbell. In the drawed position, against a group

EUROPE

Q & A: Dini Predicts Single EU Currency After 1999

President Jacques Chirac of France held a working dinner Friday night in Paris for the other heads of European Union governments. Among the subjects discussed were the Union's summit meeting in Cannes later this month and the Group of Seven summit meeting that begins Thursday in Halifax, Nova Scotia. Prime Minister Lamberto Dini of Italy, who will take part in both summits, discussed these issues on Saturday with Alan Friedman of the International Herald Tribune.

Q. With Mr. Chirac, Prime Minister John Major of Britain, Chancellor Helmut Kohl of Germany and your other colleagues, you planned for the EU summit in Cannes. Jacques Santer, the European Commission president, wants to discuss the name of the new single currency at Cannes. Will that be on the agenda and do you like the German idea of calling it the franken?

A. I do expect that the name of the European currency will be discussed at Cannes. Clearly, this is something that sooner or later will be discussed, but I believe many remain attached to the term Ecu.

Q. Some of your colleagues are pre-

diciting monetary union not in 1997 but by 1999. What is your forecast?

All of us are determined that the Maastricht convergence criteria remain firm, so nobody thinks 1997 is realistic. I think the single currency is a matter for the year 2000 and not before. And it cannot be expected that all member countries will be ready when the first group may wish to move ahead. So a two-stage Europe is likely, and we will have a problem of monetary cohabitation among EU members because those who are not part of the single currency could be subject to distortions.

Q. Will Italy be part of the first stage of monetary union?

A. Italy will meet some of the Maastricht criteria by that time, and I refer to the budget deficit and inflation criteria. But it will be hard to meet the debt-to-GDP criterion, so an overall evaluation will have to be made in 1998. As for the exchange rate mechanism, I hope the lira will rejoin it soon, perhaps by the end of this year.

Q. Another subject at Mr. Chirac's dinner was French criticism of the competitive advantages enjoyed by Italy, Britain or Spain thanks to currency devaluations. What is your view?

A. There were some statements

made that rather irritated me. France, Belgium and the Netherlands raised the subject. I told them we understood, but I asked if they are certain that the devaluations of the lira or sterling had really created distortions, had really caused balance of payments problems for our European partners.

Instead of rhetoric, I suggested the EU Commission should produce an analysis first. And it seems to me that this analysis will find first that these were involuntary depreciations, where the countries with devalued currencies also suffered because of higher inflation, and second that the currency fluctuations have not really created balance of payment problems. They may have disturbed trade in some sectors like autos, but not much beyond that. After all, we live in a multilateral trading system.

Q. Speaking of multilateral trading, Sir Leon Brittan, the EU trade commissioner, has been scathing in his criticism of the U.S. threat of trade sanctions against Japan. What do you think of the U.S.-Japan trade conflict?

A. The Japanese market remains difficult for anyone to crack, and it is not so much trade restrictions as trade practices like their distribution system that makes it so difficult for foreigners

to penetrate. So there is a problem, no question there is a problem, and it is reflected by Japan's consistently high trade surplus.

Q. Let us turn to the next summit meeting, the one that begins this Thursday in Halifax. A draft final communiqué has already been leaked to the press. And there is much criticism that the G-7 is plodding or even ineffectual. What is your view of the summit process?

A. Some of the beans have been spilled, but not all. And these summits of G-7 have perhaps gathered an importance that goes beyond their modest activities. They are not anymore the summits we had in the 1980s, when there were major foreign exchange adjustments like the Louvre accord. These are now economic summits where we coordinate and discuss the world economy. People should have lower expectations. In Europe, there are some who still want a new Louvre-style accord. But that is unrealistic.

Q. Well, among those who have said publicly they want another Louvre accord is Jacques Santer. Why is it unrealistic?

A. Because few countries are prepared to subordinate all other domestic economic policy objectives to ex-

change rate stability. This is the key reason.

Q. Halifax, everyone is focusing

on a new package of measures to strengthen the IMF and improve its monitoring in the wake of Mexico's crisis. What are some of the other issues coming up at the summit?

A. There will be more discussion of unemployment, of United Nations reform, of nuclear safety at Chernobyl. On unemployment we will review the situation with the aim of determining if any other specific actions can be taken at the world level. There has been some talk of another unemployment conference like the one we had in Detroit last year, perhaps next year in France.

Q. And the war in Bosnia? Both the EU and G-7 summit must address this issue. Former Swedish prime minister Carl Bildt is meant to replace Lord Owen as a negotiator, but is there any realistic chance of stopping the killing in Bosnia?

A. This is nearly intractable prob-

lem, but it is indispensable to keep up efforts, any efforts to bring about first of all a cease-fire, and of course to stop the killing. We must redouble efforts in this area.

BRIEFLY EUROPE

Foreign Ministers Set Discussion Of Bids for Aid in Luxembourg

BRUSSELS — Competing demands for European Union money in Eastern Europe, the Mediterranean and the Third World top the agenda on Monday when EU foreign ministers meet in Luxembourg.

The ministers will also discuss Bosnia with a former Swedish prime minister, Carl Bildt, the new mediator, appointed by EU leaders on Friday. They are expected to decline again to clear a trade pact with Russia because of Moscow's actions in Chechnya.

The 15-nation bloc will sign association agreements with Latvia, Estonia and Lithuania, holding out the prospect of EU membership to the Baltic states.

With a meeting of EU leaders only two weeks away — in Cannes, June 26 and 27 — the ministers will try to resolve a dispute about which of a plethora of worthy regions should get what from EU coffers. At issue is how to meet the financial pressures of bringing Eastern Europe into the Union, shoring up the EU's southern flank in unstable Mediterranean countries. (Reuters)

Solidarity Condemns Communism

GDANSK, Poland — The Solidarity trade union, which brought down Communist rule in 1989, ended a congress on Sunday urging all patriotic forces to join efforts to halt any return of communism.

Solidarity has squared off against ex-Communists in government with a wave of strikes and protests lately.

"In Poland, a reconvening offensive is under way. This is the main reason the country is sinking into moral, economic and socio-political crisis," a resolution Sunday said.

"It is impermissible for a candidate of the Communists or their allies to become president of Poland," it added, in a clear reference to a former Communist, Alexander Kwasniewski, front-runner in opinion polls for presidential elections late this year. (Reuters)

Damage Heavy in Bradford Riots

BRADFORD, England — Youths in this northern city hurled firebombs and bricks at police, looted shops and set a store and cars on fire Saturday in a second night of violence. The rampage, involving some 300 youths, started in a predominantly Indian and Pakistani neighborhood and spread close to the city center.

West Yorkshire police said damage was extensive. Shop windows down one side of a street were smashed, a post office was broken into, a pub was attacked, and seven vehicles on the forecourt of a car dealer were destroyed. Three policemen were injured and several youths were arrested during the disturbances, which lasted into early Sunday. (AP)

Calendar

European Union events scheduled for Monday:

LUXEMBOURG: European Foreign Ministers continue debating EU relations with the United States, Japan, Russia, Belarus, Ukraine and the Mediterranean countries. They will also authorize discussions on the negotiation of the Mercosur customs union with southern Latin America.

STRASBOURG: European deputies will ratify two proposals at the opening of the plenary session, the first on television transmission regulations, the second on numerical networks.

BASEL: European Economic and Monetary Union Commissioner Yves-Thibault de Silguy joins a session of the council of the European Monetary Institute.

BRUSSELS: Competition Commissioner Karel van Miert meets Hong Kong Secretary to the Treasury Donald Tsang.

BRUSSELS: Social Affairs Commissioner Padraig Flynn meets World Health Organization Director Hiroshi Nakajima.

BRUSSELS: Agriculture Commissioner Franz Fischler meets Agriculture Minister Philippe Vasseur of France, the acting president of the EU's agriculture council.

Sources: Agence Europe, AFP.



Wolfgang Gerhardt embracing wife, Marlies, after winning Free Democrat leadership. (Michael Ulfert/Reuters)

New Leader for Free Democrats**But No Quick Turnaround Is Seen for Party**

By Alan Cowell
New York Times Service

BONN — Germany's floundering Free Democrats, once the undisputed kingmakers of national politics, ended a special party congress on Sunday with a new leader, a reaffirmation of liberal thinking and a pledge to extricate themselves from the bear-hug of Chancellor Helmut Kohl's Christian Democrats.

No one, though, was forecasting an easy turnaround in the party's fortunes.

The three-day gathering in Mainz was supposed to come up with ideas to reverse a political free-fall that has seen Germany's junior coalition partner lose disastrously in 12 out of 14 elections in the last two years. Its support fell from 11 to just under 7 percent in national elections last October, and it has lost its representation in the European Parliament and in a string of state legislatures. Its leader, Foreign Minister Klaus Kinkel, quit last month.

"Two out of three Germans think we're dead," said Jürgen Möllmann, a former economics minister, who fell from national office in 1993 in a conflict-of-interest scandal and who had been one of the challengers for Mr. Kinkel's job.

The congress, however, opted for a blander candidate, Wolfgang Gerhardt, 51, a party stalwart who, as a local wardheeler in Hesse, steered his regional branch of the party away from the disasters that befall it elsewhere.

Mr. Gerhardt came to the party leadership with a less-thrilling image: German newspapers nickname him the "snoring lion," and political experts said his victory with 57 percent of the delegates' votes in Mainz showed the party inclining towards caution. Mr. Möllmann, his dynamic main challenger, won 33 percent of the vote.

"We're ready to fight when our principles are at stake," Mr. Gerhardt declared after promising

a party program at odds with Mr. Kohl's policies on citizenship laws, tax cuts and a greater stress on environmental protection.

The Free Democrats' decline after decades in office as junior coalition partner is closely tied to the rise of the environmentalist Greens as the third force in German politics. The party's strategy now seems to be to try to rebuild some independence in the eyes of voters.

"The Greens are not morally superior to our free-market model for the environment," Mr. Gerhardt said. "We have lost elections, but we've never lost ideas."

One of the party's biggest handicaps is that it has simply been swamped by the Christian Democrats. Mr. Möllmann once called his fellow party members "timid lap dogs."

Before the congress in Mainz, some Free Democrats had argued that the only way to revive the party's fortunes was to push it to the right with tougher policies on immigration and nationalism. The right-wing challenge was opposed by, among others, Ignaz Bubis, head of the largest organization representing Germany's 40,000 Jews, who was elected to the party's governing board.

The Free Democrats took two positions at the congress that distanced them from Mr. Kohl's followers, supporting the lifting of the arms embargo on Bosnian Muslims and urging a speedy end to the so-called solidarity tax through which the government finances the economic rebuilding of the former East Germany.

There was a broad skepticism that the congress would halt the party's slide. Mr. Gerhardt's election "will do nothing to stop the Free Democrats' inexorable march towards irrelevance," said Dagmar Wiesbusch of the opposition Social Democrats, who have been tilting increasingly towards electoral alliance with the Greens.

"This party has been in a rut for so long that it is hard to change," said Markus Schoenher, a 23-year-old student who came a poor third in the leadership vote.

French Left Is Holding Own in City Voting

Reuters
PARIS — The French left clung to many of its urban bastions in the first round of municipal elections Sunday, polling almost the same score nationwide as President Jacques Chirac's conservative coalition.

Five weeks after Mr. Chirac's clear victory over the Socialist Lionel Jospin, there was no sign of a coaisl's "Chirac effect" that the right had hoped for.

Computer estimates broadcast after the polls closed gave the center-right coalition 43.4 percent to 42.5 for the Socialists and Communists, who were allied in most towns.

The extreme-right National Front polled 7.2 percent, less than half of the 15 percent that its leader, Jean-Marie Le Pen, won in his presidential bid, but up 2.1 percentage points from the last municipal elections, in 1989. It was enough to give the extreme right a chance of winning a few towns and holding the balance in others.

As in many towns where no one won an outright majority, the outcome will be determined in a run-off next Sunday, with the National Front likely to stay in the race, splitting the right's vote and helping the left.

Mr. Le Pen's No. 2, Bruno Megret, polled 42 percent in Vintimille, north of Marseille, vari-

tually assuring the National Front of victory there Sunday.

The Socialists held on to two major cities where the right had hoped to make gains — Strasbourg and Nantes.

The Socialist mayor of Strasbourg, Catherine Trautmann, who has made the city a model of modern urban development, was re-elected with an estimated 51 percent in the first round.

And in the western city of Nantes, the conservative health minister, Elisabeth Hubert, failed to oust the Socialist mayor, Michel Noir, who is appealing a conviction on corruption charges.

The estimated turnout of 64 percent was lower than that for the municipal vote six years ago and some commentators blamed "voter fatigue" after the presidential race.

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INTERNATIONAL

Rescued Pilot Tells How He Survived 6 Days in Bosnia

By Celestine Bohlen
New York Times Service

AVIANO AIR BASE, Italy — As he lay in the bushes near his parachute, his face in the dirt and his ears covered with camouflage gloves, Captain Scott F. O'Grady thought that a few feet away there were people looking to kill him.

"It wasn't that they were just walking around me," the 24-year-old pilot said Saturday. "It was that they were shooting their rifles, and they weren't just shooting at bunny rabbits, because I never saw any bunny rabbits. I never saw a squirrel. I think they thought they saw something that was me — and were trying to kill me."

At his first news conference since his dramatic rescue Thursday, Captain O'Grady, whose F-16 jet fighter was shot down by a Serbian missile over Bosnia on June 2, told how he managed to survive for six days in the forest, hiding by day, sleeping for half an hour at a time, moving around only at night and even then never ranging farther than a mile and a half.

He scrounged for water — even wringing a few drops of rainwater from the wool socks he was wearing — and dug for ants. And he gave nicknames — Leroy and Alfred — to two penetrating cows who twice closed in on his hiding place.

Once at the start of the news conference, Captain O'Grady broke down and cried as he listened to a tape of the radio conversation he had in the early hours of Thursday with his friend Captain Thomas C. Hanford, then flying 30,000 feet over his hiding place.

"Basher-52 reads you loud and clear," said the faint voice, barely audible over the crackling interference. "I'm alive. Help."

Later, Captain Hanford asked Captain O'Grady to name his squadron in Korea. "Juvat, Juvat" came the answer. "Copy that, you're alive. Good to hear your voice," Captain Hanford said.



French peacekeepers examining one of six new mortars Sunday that they are using on Mount Igman, outside Sarajevo.

BOSNIA: UN Increasingly Powerless to Fulfill Its Mission, Officers Say

Continued from Page 1

ante in order to provide a platform for the political process and diplomatic activity in trying to find a solution to this conflict," a UN spokesman, Alexander Ivankovic, said.

The UN aid mission has been paralyzed by the hostage-taking and other attacks by the Bosnian Serbs, who have disrupted supplies of food and medicine to besieged Muslim enclaves for more than two months.

As a result of the hostage-takings, France and Britain have taken the lead in forming a rapid reaction force of 10,000 soldiers, whose mission will be to protect the UN peacekeepers from further harassment.

The Netherlands has pledged to send up to 200 marines, and Spain is also considering the dispatch of extra troops. The United

States is not sending any soldiers but has promised logistical and intelligence assistance.

President Chirac and Prime Minister Major said Saturday after a two-hour meeting that they had agreed on a joint approach to the crisis.

As the two largest troop contributors to the UN peacekeeping force, France and Britain have emerged as the most influential powers behind the international quest for a settlement.

"The rapid reaction force is to prevent our soldiers from being humiliated," Mr. Chirac said. "They can fight and they may be wounded or even killed, but they cannot be humiliated."

Mr. Major said the new force, which will be equipped with attack helicopters, tanks and artillery, will be under orders to respond to any attacks by the Bosnian Serbs.

But Mr. Major said that if the UN mission continued to be harassed, France and Britain would have to withdraw before the winter, inflicting immense suffering on all Bosnians.

Mr. Major praised the French-British military cooperation as an example of how Europe can shore up its common security. He emphasized that the presence of the European troops on the ground in Bosnia served strategic as well as humanitarian purposes, noting that they were striving to "contain a conflict which, if it is not contained, has the potential to ignite the whole of the Balkans."

In Bosnia itself, heavy fighting was reported Sunday around the eastern Muslim enclave of Gorazde, in the northwestern Bihać pocket and in the northeast around a Serbian supply route. (Reuters, WP, AP)

EMBARGO: Milosevic Secretly Sending Military Aid to Bosnian Serbs

Continued from Page 1

Although there are differences among analysts about precisely how much matériel is flowing from Yugoslavia to the Bosnian Serbs, American experts say that assistance from Belgrade has enabled the Bosni-

an Serbs to remain an effective fighting force. Even those skeptical of the reports agreed that the supply line to the Bosnian Serbs had been curtailed, but not cut off.

"Despite what Mr. Milosevic would like you to think, they have not severed their ties," a Clinton administration official said of the military deliveries. "The support is there."

That view is not universally embraced by Clinton administration policymakers, who have urged the negotiations with Mr. Milosevic, nor by the government's intelligence analysts. Some say they believe Mr. Milosevic is acquiescing in his military commanders' support of their Bosnian Serbian colleagues, rather than actively directing it. Others question the extent of the Yugoslav shipments to the Bosnian Serbs described in what one official termed "anecdotal" reports.

In response to questions, Defense Secretary William J. Perry issued a statement that said that although what he called leakage persisted, he knew of no "credible evidence" that the Bosnian Serbs were receiving a broad range of military help from the federal Yugoslav Army.

Since the Bosnian Serbs began fighting three years ago in opposition to the declared independence of Bosnia-Herzegovina, U.S. intelligence agencies have mounted extensive efforts to eavesdrop on communications and compile satellite photographs of troop and equipment movements.

This has produced persistent reports that the Bosnian Serbs have continued to receive help from the old Yugoslav Army, which is based in Belgrade, the capital of both Serbia and federal Yugoslavia. Yugoslavia now consists of Serbia and Montenegro and is dominated by Serbia.

According to American and European officials, the reports say the Bosnian Serbs' trucks, tanks and other heavy equipment are maintained with parts supplied by the Yugoslav Army.

American officials said they had evidence of regular conversations and consultations between the Yugoslav Army's general staff in Belgrade and the officers directing operations in Bosnia. They said Bosnian Serbs wounded in battle were flown by helicopter to Yugoslav military hospitals.

Intelligence reports about Mr. Milosevic's continuing role in the war raise a nettlesome question for European and American leaders. Should the West lift economic sanctions against a government that appears to be sustaining the Bosnian Serbs' war effort, even as it pledges to do the opposite?

Several American and European officials said that having decided not to confront the Bosnian Serbs directly, the West had little choice but to bargain with Mr. Milosevic.

That conclusion, said a European official, has made both Washington and its European allies more eager to gloss over or play down reports of fuel and

Clinton Jousting With Gingrich in Surprise Debate

By Ann Devroy
and Dan Balz
Washington Post Service

WASHINGTON — President Bill Clinton and the House speaker, Newt Gingrich, were to meet in New Hampshire on Sunday in the equivalent of a town hall meeting after a delay in negotiations that began with an offhand invitation by the president that Mr. Gingrich moved quickly to exploit.

The joint appearance, which was to involve brief opening statements by both men and an hour of questions and answers before an audience of senior citizens without a moderator, resembled the candidate debates of 1992. It also fulfilled the Georgia Republican's long-sought goal of being on equal footing with the president and set up a dramatic clash between Republican and Democratic philosophies.

Mr. Gingrich said in Manchester on Saturday that he did not think he or the president should try to score points on one another, but instead should have the opportunity to lay out their differing positions on a range of issues.

"I would hope it is a very friendly, very positive dialogue and the people say afterward that it's nice to see that leaders who belong to different parties and different branches can actually find some way to deal with each other that isn't hostile," he said.

Mr. Clinton had been scheduled to be in New Hampshire Sunday to deliver the commencement address at Dartmouth College and to visit a senior citizens center in Claremont for an hour of question-and-answer with about 200 senior citizens. That was the event that was opened to Mr. Gingrich.

Mr. Clinton opened the possibility of a joint appearance when he told reporters that he would like to take Mr. Gingrich around to places in the state he visited as a 1992 candidate and engage in a joint discussion

with the citizens of the state. Mr. Gingrich, who arrived in New Hampshire on Friday for four days of campaigning, quickly took the president up on his none-too-serious offer, but suggested other formats.

Many Clinton advisers, as they went to do, debated the pros and cons of the offer, and the White House chief of staff, Leon E. Panetta, held "a conference call with a cast of thousands" to decide that the president's position would be to welcome Mr. Gingrich to his event but not change its format.

Then the White House press secretary, Michael McCurry, bounded the ball into Mr. Gingrich's court, saying that he would be welcome if the event would proceed as planned as a low-key session with senior citizens.

An administration official said that once Mr. Clinton had, more or less, made the offer, he would have looked "chagrined" to try to fall back on technicalities of schedule or event to try to back out.

The speaker, for his part, said he was disappointed that the White House refused to enlarge the audience to include more people from Claremont and to move it to another site. But he blamed the president's advisers, not Mr. Clinton himself.

"It was very generous of the president to offer, even if his offer was more generous than his staff," Mr. Gingrich said.

While the White House was treating the event publicly as just another sudden change in the presidential schedule, Mr. Clinton met with aides to go over the points he wanted to make.

One senior official acknowledged that the event carried little risk for Mr. Gingrich, for whom an appearance on the same platform with the president amounted to a political coup in and of itself, but more for Mr. Clinton. The town hall forecast is Mr. Clinton's favorite and one at which he usually excels. Being shown up in such a setting "would not be helpful" one outside adviser said.

MIDEAST: High Hopes for Peace

Continued from Page 1

General Hikmat Shehab, a senior figure in the Syrian leadership, to represent him at the Washington talks, scheduled to begin on June 27. General Shehab is a member of the country's Sunni Muslim majority. Mr. Assad is from the minority Alawite sect.

General Shehab's counterpart will be Lieutenant General Amrullah Shahab, who is in his first months as army chief of staff. The U.S. special coordinator for Middle East policy, Dennis Ross, and Lieutenant General Daniel Christman, assistant to the chairman of the Joint Chiefs of Staff, will sit in on the talks, which are expected to last two to three days.

The Syrian and Israeli ambassadors to Washington, joined by lower-ranking generals, will take up the talks again two weeks later, after what Mr. Christopher called a pause to "review the results."

IBM: \$3.5 Billion Offer Wins Lotus

Continued from Page 1

forces against a common foe, Microsoft. But for many, an even more important windfall was the delay — and perhaps cancellation — of an aggressive revamping and cost-cutting effort that Mr. Manzi, under fire from shareholders, was beginning.

"A lot of people at Lotus in middle management are looking at this as a stay of execution," said Terence Quinn, an analyst with the brokerage firm Sez Inc.

(Bloomberg, Reuters, NYT)

TAIWAN: Growing Identity Crisis

Continued from Page 1

René Martell Dies at 68, Headed Cognac Firm

New York Times Service

René Firmino Martell, 68, who engineered the \$850 million sale of his family's cognac company to Seagram in 1988, died Tuesday at a hospital in Nice, France, his family said. He died of a heart attack.

An eighth-generation descendant of Jean Martell, the wine merchant from the Isle of Jersey who founded the cognac company in 1715, Mr. Martell, who took over as chairman in 1977, significantly extended the company's reach.

By 1987, Martell, the second largest cognac brand after Hennessy, was a household name round the world. But for all his marketing achievements in selling cognac, Mr. Martell outdid himself in selling the cognac company.

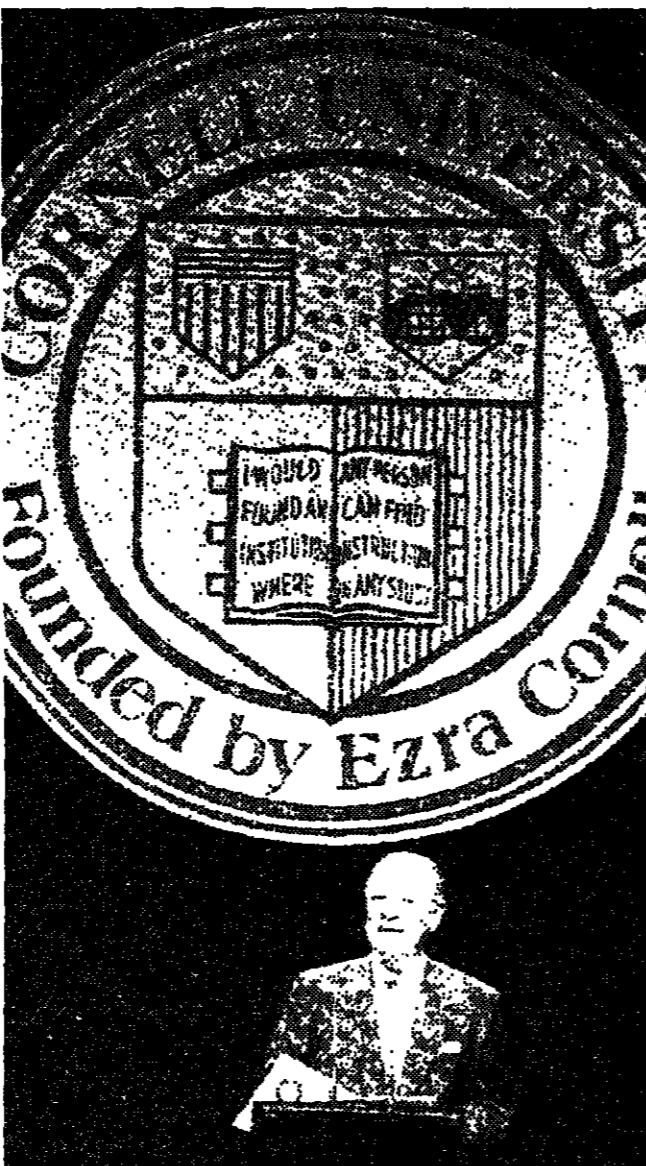
Skilfully playing off rival bids from two giant suitors, Martell almost doubled the val-

ue of the company over six months of negotiations.

The sale of the company began in July 1987, when Grand Metropolitan, a British wine and spirits conglomerate, acquired a 10 percent interest in a deal that put the value of the Martell company at \$500 million. It ended in January 1988, when Seagram, the giant Canadian distiller, bought the entire company for \$850 million, a staggering 36 times Martell's annual earnings.

Mr. Martell, who was born in Cognac, in southwest France, was educated there, in Bordeaux and in the United States before returning to Cognac a town of 21,000.

As chairman of a company controlled by 40 members of his family, who owned about two-fifths of its stock, Mr. Martell was regarded as a patriarch both to the company and to the town.



President Lee Teng-hui addressing Cornell University alumni during his U.S. visit, a trip that has angered China.

In U.S., Taiwan Chief Basks Under the Political Spotlight

Compiled from Our Staff From Dispatches

JITHACA, New York — Taiwan's president closed out his controversial visit to the United States at a relaxed pace, revisiting old haunts and rekindling friendships at Cornell University.

President Lee Teng-hui also took time out for politics. At a luncheon Saturday attended by former professors and classmates, Mr. Lee listened to videotaped messages of support from the Republican presidential front-runner, Senator Bob Dole of Kansas, and 34 other members of Congress. Four congressmen greeted him in person.

"Of course, we don't see any risk," the official, Jason Hu, said at a news conference. "You don't back off from the will of the people because of blackmail and threats."

China has been angered by Mr. Lee's unofficial visit to the United States, the first ever by a Taiwan president, accusing Washington of promoting independence for Taiwan's 21 million people and subverting Beijing's sovereignty.

(AP, Reuters, AFP)

Uganda to Renew Links to Sudan

Continued from Page 1

mad Bashir, president of Sudan, and the Ugandan president, Yoweri Museveni, signed the agreement after talks here.

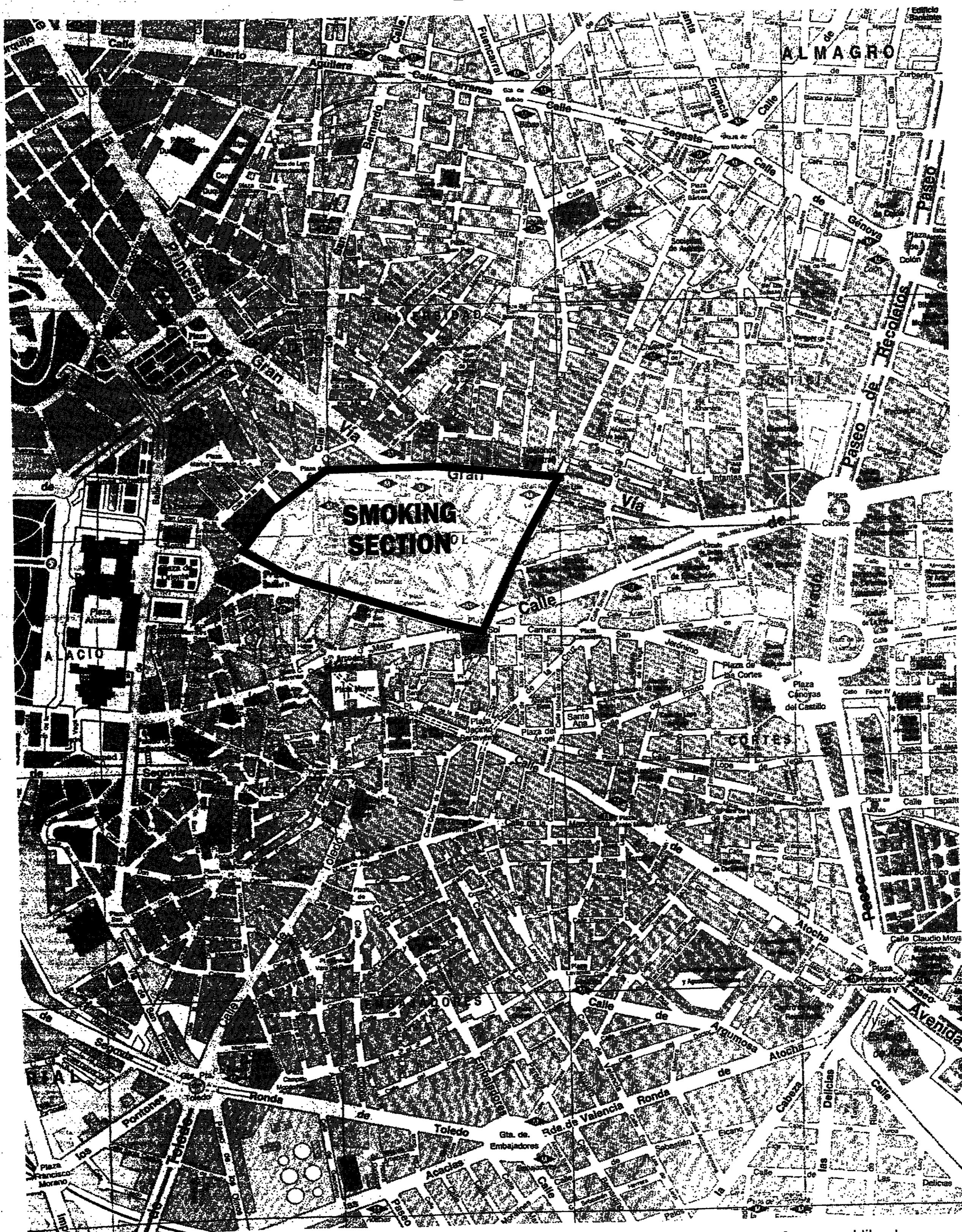
Mr. Museveni said free trade between the two nations was impossible without peace. "We cannot have free trade in areas which are troubled by conflicts," he said. "It is a must that when we talk of trade we must talk about peace."

General Omar Hassan Ah-

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A Lesson From South Africa

By C. Nevin
AVIAI — As he his parac
dirt and camoufla
Scott F. C. few feet a
looking it.

"It was walking a year-old I was that their rifle just shoot because I rabbits. I think the something were tryin' At his i since hi Thursday, whose F-1 down by a on NATC on June 2, to survive forest, hid for half an even then than a mil He scre even rainwater he was we ants. And I of Leroy and tering cow on his h Once, at conference a broke down p tended to a conversat hours of friend Ca Hanford, it over his his "Basher and clear." barely aud shing interfa help."

Later, I asked Cai name his "Juvat, Ju swer. "Cop Good to her main Hanfor

Rene Head New Yo René Firiu engineered t family in Seagram. I stay at a spokesman d died of a — An eighth-ant of Jean merchant fro' fo' founded any in 1715 sol over as significantly 's reach. By 1987, M. urest cognac, was a round the w marketing act ing cognac, h himself in a company. Skillfully iids from a farrel almost

The contest is not strictly partisan. One House Republican, Christopher Smith of New Jersey, would suspend the international effort known as the Comprehensive Plan of Action, or CPA, which has seen to the voluntary repatriation of 72,000 Vietnamese and 25,000 Laotians since 1989. He would rescreen the camp population to determine who might deserve foreign resettlement as political refugees rather than repatriation as economic migrants.

A second House Republican, Doug Bereuter of Nebraska, supports the administration position: Empty the camps by CPA rules. Mr. Smith prevailed in a House vote that split both parties, and the refugee and Vietnamese-American groups too.

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stitution means and strike down unconstitutional laws if necessary, the decision resembled the American landmark ruling in *Marbury v. Madison*, delivered in 1803 by Chief Justice John Marshall.

South Africa's interim constitution is scheduled for replacement within two years, but its distinctive principles are expected to survive.

Unlike American constitutional jurisprudence, South Africa's basic charter puts a heavy burden on government to justify denial of the right to life and dignity. While a judge in the United States might ask whether executions deter murder, and then uphold the death penalty if it does, South Africa asks whether the state can prove clearly and convincingly that a death sentence is a significantly greater deterrent than a life sentence.

South Africa's highest court, while recognizing high crime rates, showed judicial wisdom in deflating claims that executions deter crime or protect citizens. The opinion of the court's president, Arthur Chaskalson, and 10 concurring opinions owe much to the writings of American liberal justices, but they also have much to teach the United States.

—THE NEW YORK TIMES.

The Indochina Refugees

The argument over how to treat the last Indochina "boat people" is not between those who care and those who do not. It is a clash over means among people who are trying to do the right thing by the 43,000 Vietnamese and the 7,000 Laotians who are still in foreign camps but whom the United States has found not qualified to come to America as refugees.

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and U.S. and other nongovernmental organizations monitor the treatment of returnees. They cannot catch everything, but they check complaints of persecution, and their consensus judgment — though some advocates challenge it — is that monitored repatriation works.

The Bereuter-administration approach rests on international cooperation. Fifty nations joined in the CPA to care for people fleeing the Communist victory of the 1970s. The United States took in 1 million. Now the nearby first-asylum countries, which offered boat people temporary refuge on the basis that they would settle elsewhere, point to Vietnam's return to international good company and insist that those who remain now depart.

Word that the new Republican Congress was considering changes has led many in the camps to believe they can come to America as refugees. The resulting new resistance to repatriation contributed to the recent camp explosions.

But these people are pursuing a vain hope. Their better chance of coming to America lies in returning to Vietnam and applying to emigrate from there. The Smith bill blocks that route. Mr. Smith would admit some of them directly. That would leave the rest in limbo, and would break the international partnership by which the United States has been meeting its obligations to these refugees.

—THE NEW YORK TIMES.

Simpson: Law and Spectacle

Nicole Brown Simpson and her friend Ronald Goldman were murdered one year ago Monday. Time may fly for the obsessed watchers of tabloid television, but it has crawled for more serious citizens.

Beyond question the trial of O.J. Simpson has already consumed enormous chunks of attention, and after 20 weeks, it may be only half over.

After all this travail, the trial is in danger of collapsing into a mistrial. AlREADY 10 jurors have been dismissed and only two alternates remain. Judge Lance Ito continues to grind out dismissals of sitting jurors for what he describes as "good cause" without saying exactly what that means.

Prompted by the impatient surviving jurors, he tries but fails to pick up the pace, frittering over time-consuming motions and straining jury endurance.

The famous defendant has become less familiar over time. No longer a broken-field runner or television personality, he maintains his right to silence.

His lawyers wind down his swivel chair in the mornings to make him sit lower and try to make jurors forget, despite prosecution reminders, that he is a muscular 6 feet 2 inches and 210 pounds (1.89 meter and 95 kilograms).

Platoons of lawyers, with special teams to rivel pro football, divide the work and run the plays for both sides.

More than usual they hired guns, some of them ready for rematches in Chicago or Cleveland if needed for trials there. Though seasoned, they engage unprofessionally in gratuitous quarrels long after warnings from the judge.

Meanwhile, the ever-fallible Los Angeles police and coroner look sloppier and sloppier when it comes to the handling of evidence and the investigative techniques that were held up as national

models in the long-ago days of television's "Dragnet."

Video cameras are disclosing these foibles of a ballyhooed "trial of the century"; but are they showing a broken system? For American society, that is an important question that should not be lost in the publicity swirling around Mr. Simpson and the constellation of lesser celebrities spun off by these freakish events.

The best answer so far is that the system works, but California, which generates long trials, could use some patching.

American justice still places the burden of proof in the right place: with the state. The obsession with this particular television trial should not lead to a rejection of televised trials or any wholesale changes in the basic processes of the American criminal justice system. In the messy business of refereeing human frailty, it is still the best system yet devised by any society.

Other Comment

The Enemy in the Balkans

In the hope of bringing the several-sided Balkans war to a negotiated end, the Western powers have maintained as nearly as possible a neutral relationship to all the warring parties. Lives may be saved, however, if the allies can bring themselves to acknowledge the obvious: The Bosnian Serbs, having declared that the United Nations is their enemy, must be treated as the enemy they claim to be. As for the Serbian president, Slobodan Milosevic, he should be treated as the enemy's supplier rather than as a statesman and an ally in the making.

—Los Angeles Times.

Japanese Trade Barriers: Something Has to Be Done

By Lawrence Chimereine
and James Fallows

WASHINGTON — While European and Asian governments have complained about the Clinton administration's regrettable but justified proposal to place tariffs of 100 percent on 13 Japanese-made cars, most agree that Japanese trade barriers threaten the world trading system.

Debate in America on the issue has been more primitive.

Many free-market economists, some pundits and lobbyists for the Japanese and for some European interests question whether there is even a problem to be solved. Most have at least spared us the old argument that driving down the value of the dollar will eliminate trade imbalances.

The dollar has lost two-thirds of its value against the yen in the last decade, yet trade between Japan and the United States has been remarkably unchanged, even though American products are much cheaper.

But we are hearing equally tired assertions. The principal claim is that Americans import too much and save too little and that the Japanese do the reverse. But this supposed insight does not tell us which is the cause of the trade imbalance and which is the effect. Most economists take it for granted that Americans' low savings rate causes chronic, large trade deficits, because when people spend too heavily, they inevitably buy huge quantities of foreign goods.

Yet it is just as proper to argue the reverse — that the large trade deficits caused by artificial barriers to American exports help create the low savings rate. This happens because reduced exports to, say, Japan mean smaller payrolls and profits at home. With less money earned, less is saved. And less is paid in taxes, driving up the federal deficit and further depressing savings — because the government borrows to finance the deficit.

The existence of formidable Japanese trade barriers is indisputable. Studies by

the Economic Strategy Institute and other research groups estimate that if Japan's markets behaved like those of other industrialized countries, Japan would import up to \$200 billion more in goods each year than it does now. Of this, almost \$50 billion would come from the United States.

The United States should raise its savings to limit reliance on foreign capital and to encourage productive investment — the key to vigorous long-term growth. But even if it does, America is likely to have a trade problem with Japan unless Japan changes.

South Korea and Singapore, whose savings rates are even higher than Japan's, also have large trade deficits with Japan.

Another faulty assertion in the debate over imposing a punitive tariff on Japan is that the United States is only hurting itself. Some claim that the United States should keep its markets open regardless of what anyone else does because any other course would hurt American consumers.

They ask, Why should we Americans punish ourselves by paying more for a Japanese luxury car? And they say, If the Japanese or other Asians want to penalize their own people by running a closed economy, that's their problem. We'll enjoy the benefit of bargain-priced goods.

But Americans need jobs and income to buy even bargain-priced goods. Countries that combine closed markets with aggressive exporting to the United States effectively cut the number of good American jobs and thus consumer income. Closed foreign markets also inhibit American producers from investing, supporting research and development and creating new jobs.

A third argument is that American car

companies brought their problems on themselves by being lazy and greedy and not making cars suitable for Japan's left-side driving. This is the oldest red herring of all. U.S. auto producers make millions of right-hand-drive models for other left-side markets like Britain's.

The real issue is the cartel-like structure that links Japanese parts makers, auto companies and dealers in networks that are hard for outsiders to penetrate, no matter how attractive their products.

In the auto parts business, there is no question of "wrong side" spark plugs.

The Europeans and Japanese are hypocritical to warn of a U.S. embrace of managed trade — and they know it.

microcontrollers or piston rings. At current exchange rates, many American-made auto parts sell for one-third the price of Japanese-made items.

American-made parts are of such high quality that the nation has an auto-parts trade surplus with Europe, where they are heavily used by BMW, Mercedes and other demanding manufacturers. Nonetheless, American parts have captured only 2 percent of the Japanese market. And Japanese-owned auto assembly plants in the United States use at most only 50 percent to 60 percent American-made parts.

The silliest assertion is that the administration's tariff might lead countries to embrace managed trade — government manipulation of international commerce for national advantage.

In raising this warning, the Europeans and Japanese are being hypocritical — and they know it. European trade with Japan has long been managed in a draconian way. Ever wonder why there are virtually no Japanese cars in France or Italy?

It isn't because the Japanese are not trying hard enough or have the wrong steering wheels. It is because Europeans sharply limit the number of Japanese cars they will let in each year.

The Japanese know it because their own diplomats and foreign aid specialists advise the Thais, Russians, Indonesians and any one else who will listen that careful controls on trade and capital are the best way to preserve an industrial base. America's economy has its own mass of trade regulations and subsidies. But its markets are the most open of all the big industrialized countries. Japan's are the least open.

Ever freer trade over the last four decades has helped much of the world prosper. If there is a threat to the continued progress of this movement, it comes from those who pretend that problems with free trade — especially those created by the chronic U.S.-Japanese trade imbalance — do not exist.

The administration is at least trying to deal with this problem, which, if undressed, will destroy American support for free trade in general.

If those who are most concerned about saving the world trade system don't like the Clinton solution, let them come up with a better approach.

Mr. Chimereine is chief economist of the Economic Strategy Institute, a research organization. Mr. Fallows, Washington editor of *The Atlantic Monthly*, is author of "Looking at the Sun," about East Asian capitalism. They contributed this comment to *The New York Times*.

Survival Guide to the Mexico Schemes We'll Hear in Halifax

By Thomas L. Friedman

I call this idea "The George Soros Memorial Gift Fund." In 1992, Mr. Soros, the billionaire currency speculator, mounted a fierce attack on the overvalued British pound, and Prime Minister John Major of Britain spent billions trying to defend his inflated currency against a devaluation.

Eventually the pound was broken. But you can bet that if there had been a \$50 billion rescue fund available in 1992, Mr. Major would have tapped it. Just as surely, that \$50 billion would be in Mr. Soros's pocket now.

Bad Ideas That Sound Good. The worst of these is the proposal to establish a \$50 billion standby rescue fund — administered by the International Monetary Fund — that would be ready as a life preserver to be tossed to any country dragged under the waves by global markets running amok.

Don't get me wrong. I am for the Mexico bailout. But I want it to be hard. Dangling a \$50 billion fund out there only

invites buccaneering governments to be reckless.

Good Ideas That Are Not as Good as They Sound. The best of this lot is the decision by the IMF to intensify its surveillance of financially shaky nations. The IMF used to do only a once-a-year checkup on its client countries.

But it was in the months between checkups that Mexico went on the wild spending binge that caused its financial heart attack.

The IMF has now promised to keep closer tabs on its clients. But this is no cure-all. Remember: Many of Mexico's financial problems, on the eve of its crash, were hiding in plain sight. Public data showed that Mexico was running unsustainable deficits and was too dependent on hot money from abroad. These data were ignored because investing in Mexico had become a fad.

Too many foreign investors had been to cocktail parties where people were whispering: "Mexico — you gotta be in Mexico."

Fads will always trump logic.

Small Ideas That Could Make a Big Difference.

a) Copy Chile. Chile demands that foreigners who want to buy Chilean stocks hold them for at least a year. That way if a country is practicing sound economics it won't be punished when the next Mexico crashes and jittery investors scream to their brokers:

"Get me out of all emerging markets." In Chile's case, investors could not get out, and so Chile, unlike Brazil and Argentina, was not punished for Mexico's sins.

b) Save, save, save. If your country has a low savings rate, it will have to rely on other countries' savings for growth. That will make your country vulnerable to the whims of global markets and global markets vulnerable to crazy

behavior by your country. (See encyclopedia entry for Mexico.)

c) America's next global economic crusade should be to go more developing countries — the toughest in the world for financial disclosure, conflict and insider trading.

Many of the new stock markets in Asia and Latin America are still rigged casinos. When investors are just beginning to learn, they are easily taken in. (See encyclopedia entry for Barings Bank.)

d) Fasten your seat belts; put your tray tables and seat belts in a fixed and upright position and enjoy the ride. Because this is simply too much money; having around the world too easily, with too few controls, and too many governments ready to do anything to get a slice of it, to prevent another Mexico somewhere over the horizon.

The New York Times.

A Perilous Road in Bosnia, but No Other Path Leads to Peace

By Stephen S. Rosenfeld

UN hostages. He should be careful not to overplay his hand. Even if all the original 370 peacekeepers taken hostage in Bosnia are freed, the other 20,000 peacekeepers there will remain hostage to Bosnian Serb caprice. The 20,000 in Croatia also remain exposed. Mr. Milosevic must engage responsibly on both fronts.

In the past it was possible to imagine that the United Nations or NATO could help Croats and Muslims pound restraint into the Serbs. Croats and Muslims are still ready and of a mind to fight Serbs. But recent retreats and evasions suggest that the West is still hesitating at the doorstep of serious military action. The implication is unavoidable. If outsiders are to head off a full-scale resumption of Yugoslav warfare — it may already be beginning at Sarajevo — then the Serbs must be offered some political inducement.

Is this too distasteful? Justice and vengeance are preferable? Then forget about diplomacy.

Let us skip past the details of what the Serbs of Serbia, Bosnia and Croatia might gain in territory, political privilege and international status. Everything flows from the general attitude to the Serbs.

As Madeleine Albright, the U.S. ambassador to the United Nations, put it: "The Bosnian Serbs are 'aggressors' and the (mostly Muslim) Bosnians are 'victims.' This view is bipolar. Though Mr. Milosevic did not recognize Bosnia as a sovereign state in its international borders, it still to the Bosnian Serbs' dreams of folding their self-proclaimed ministries into a 'Greater Serbia.' The Contact Group wants to make it easier, and Mr. Milosevic harder, for sanctions to be reimposed if Serbia backsides. These differences and others on territory will be submitted to further negotiation."

PART I

International Herald Tribune  A Special ReportMONDAY, JUNE 12, 1995
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Aviation

Boeing Launches High-Tech Dogfight

New Model Challenges Airbus For Supremacy in Wide-Bodies

By Joseph Fitchett

PARIS — The Boeing 777, a new wide-bodied airliner that went into service this month, is a \$5 billion gamble whose success or failure turns on three words: "Oh, my gosh."

If that buzz of delighted surprise erupts as passengers enter the spacious cabin, Boeing Co. has a winner in the 777, which has been designed to provide a degree of comfort and amusements that approximates the amenities of a luxury cruise.

For Boeing, the 777, the last wide-body jet to appear in the skies this century, offers an opportunity to pull up sales enough for the Seattle-based manufacturer to cruise through the current doldrums in the world airliner market.

United Airlines, soon to be followed by British Airways, is flying the 777, and Boeing has more than 150 orders for the plane, including a recently reported sale to Saudi Arabia. Reflecting the strength of the Asian market, All Nippon Airways, Thai International and Cathay Pacific all appear in the order book.

While industry experts characterized the number of orders as a disappointingly slow liftoff for sales, Boeing officials predicted that the 777 family of airliners — soon to include a shortened version and eventually to be stretched almost to jumbo dimensions — will capture an overwhelming share of a market that Boeing estimates could reach \$1 trillion in the next two decades.

"This plane will be the preferred airliner in its class because it can carry more passengers farther and faster, more cheaply, cleanly and quietly than any other twin-engine wide-body jet," said Dick Kenney, a London-based Boeing spokesman.

If the U.S. manufacturer sounds confident, Airbus Industrie can find comfort in the thought that Boeing, with its "triple

seven," has acknowledged a need to play catch-up in some respects to the competitive challenge of the European consortium's four-engine jetties.

Airbus has matured into an entrenched rival, with a solid 30 percent market share. Airbus wants to match Boeing in a 50-50 split by 2000, and last year said it led in orders for the first time. The 777 is clearly designed to go head to head against the latest Airbus entries, the A-330 and A-340 wide-bodies.

For McDonnell Douglas Corp., the No. 3 player, Boeing's dynamism is a nightmare. The St. Louis-based company has still not found a launch customer for its low-cost, 100-seat MD-95 because Scandinavian Airlines System, long a reliable buyer of Douglas aircraft, unexpectedly gave its most recent order to Boeing.

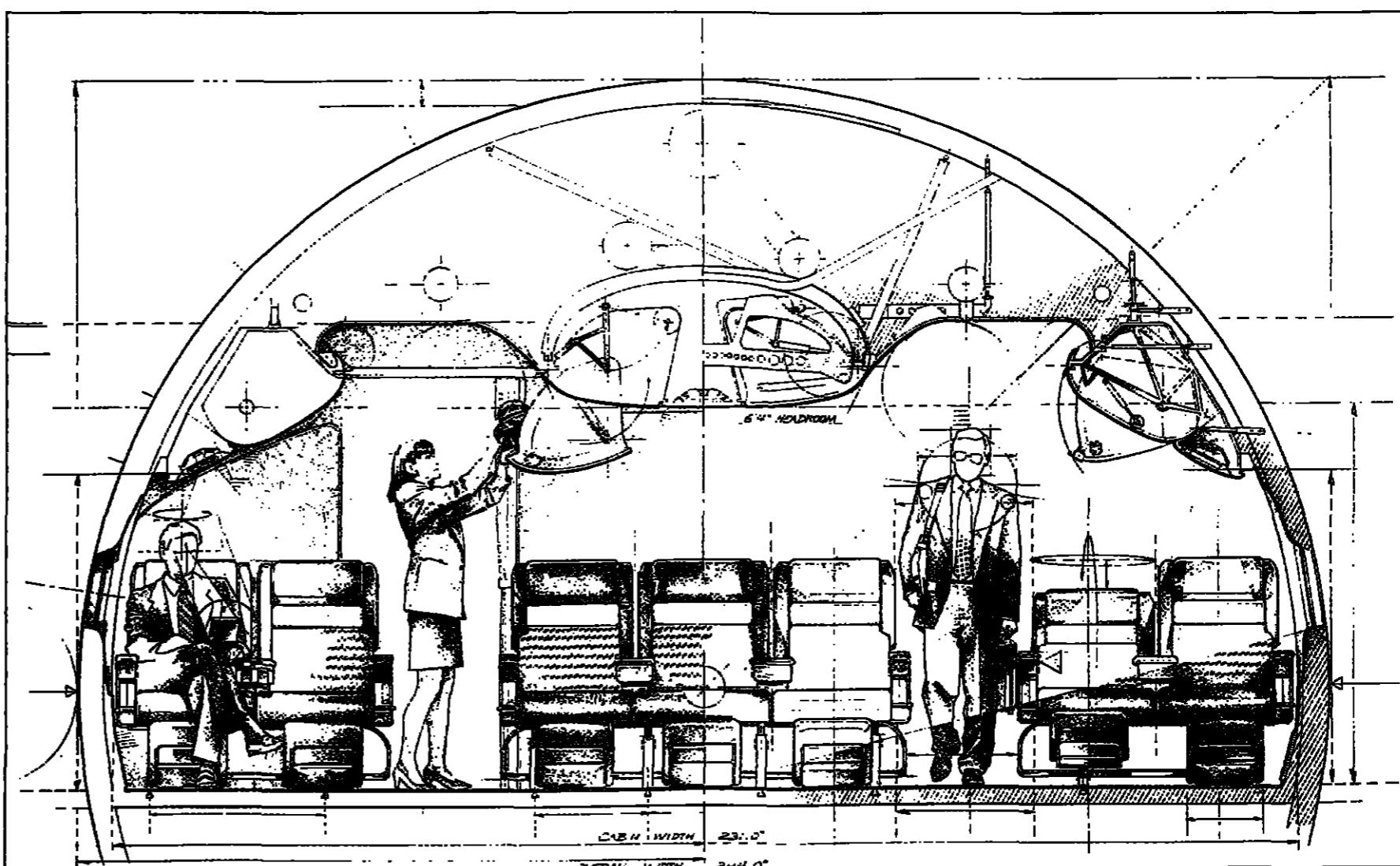
That outcome may help bring about the result predicted by John Leahy, Airbus's vice-president for sales. Airbus will prosper — and reduce McDonnell Douglas to the status of niche player — because it has succeeded in producing a family of aircraft, now including seven models, that competes with Boeing in every category except the jumbo 747.

Mr. Leahy, the first American to hold such a high-ranking post in the European consortium, came on board 10 years ago from Piper and has played a major role in selling Airbus planes in the United States and Canada. All but two major North American airlines are now customers.

Airbus has become a mature business, with its own technology, which it pioneered to break into a market dominated by the Boeing family of aircraft, including the 737 — still the world's largest-selling and most-used airliner.

The U.S. manufacturer, as a rule, concentrated on incremental improvements and shunned the risk, for itself and for customers, of radical changes.

"Boeing has a very American business culture and typically it supplies what the



Cross-section of the passenger cabin of the Boeing 777. The new airliner went into service this month for United Airlines.

market requires, no more and no less, because that is the right thing to do for shareholders," an industry expert said.

Now the 777 has assimilated some of Airbus's winning features and added its own touches.

Many of these special features of the 777 result largely from Boeing's decision to bring airlines into the plane's design right from its inception. Customers were given an unprecedented say in shaping the plane to mesh with airlines' needs and cater to passenger wishes on trans-Atlantic and other long-haul flights.

The resulting airplane looks little dif-

ferent on the outside from the 767, the company's previous twin-jet wide-body. But on closer inspection, the plane — Boeing's first all-new model since the early 1980s — turns out to have many fresh features.

A major selling point of the 777 are its clean, quiet twin GE-90 engines, designed to meet tough noise and pollution control standards. The 777 also comes with engines from Pratt & Whitney and Rolls-Royce.

From the customers' viewpoint, the novelty starts with the stylish cabin that is a result of the 777's being wider than any

other plane except the jumbo 747.

The extra width sounds small — only five inches (13 centimeters) — but it is enough for the cabin to have straight walls, standing headroom under the luggage racks and a sculpted ceiling that enhances the airy feeling.

Some of the 777's comforts include video screens for every seat: "To get the scale of this, you need to look forward from the last row and see the 300 individual screens," said an executive at United, the first airline to get this configuration.

The system offers six movie channels,

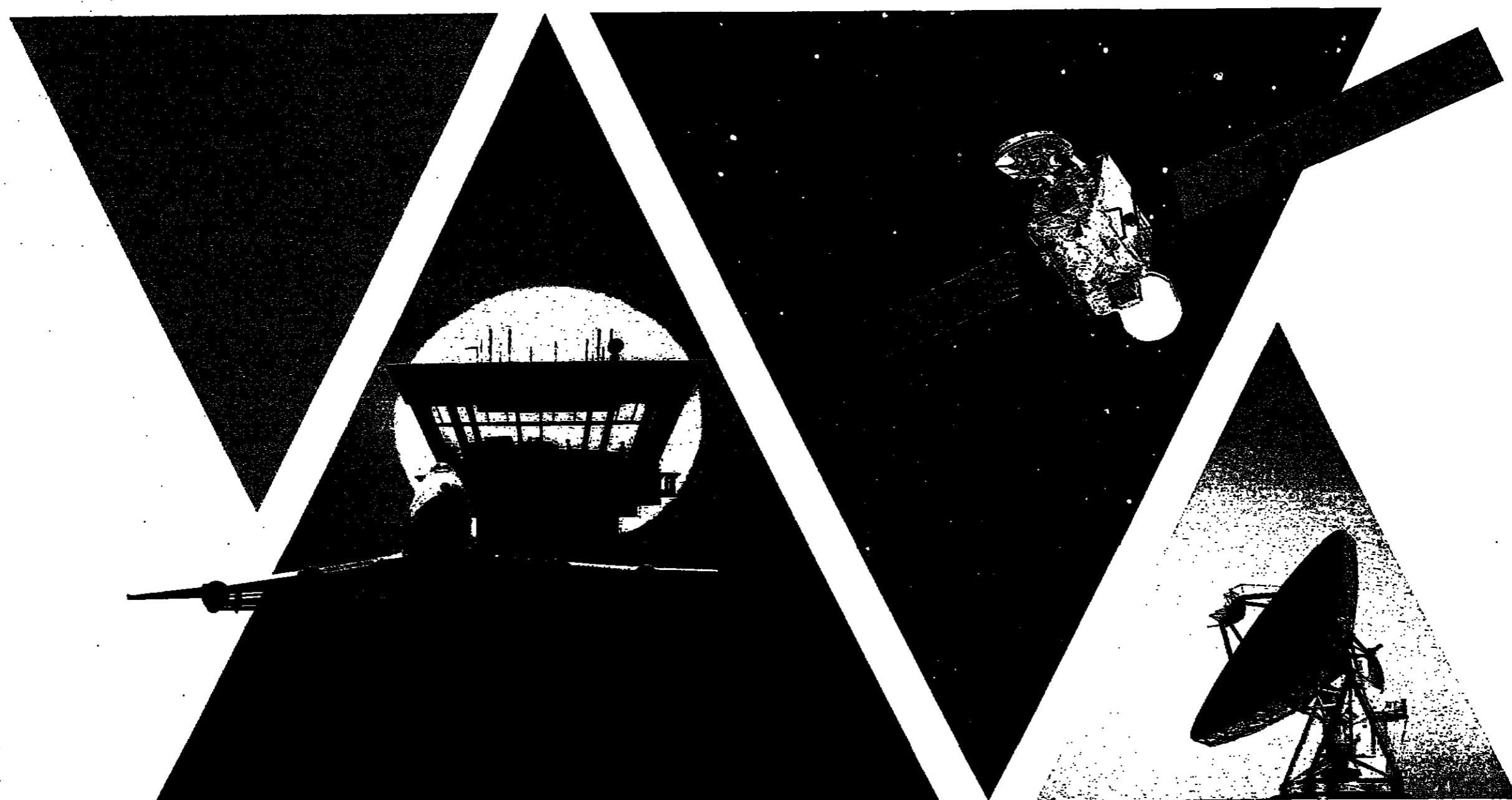
and each screen can be linked to a credit-card machine in the armrest for TV shopping on board — with the duty-free purchases to be delivered on arrival.

A Boeing executive points to the ef-

This is the first of a two-part Special Report on aviation. The second will appear June 13.

forts made to make flying less irritating, citing the 777's in-cabin climate controls that allow flight attendants to adjust the

Continued on Page 10



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AVIATION / A SPECIAL REPORT

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6 I**Boeing's 777 Takes On Rivals For Manufacturers, Prices Get Slippery**

Continued from Page 9

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With the 777, Boeing claims

that it has delivered '90s technology that will have powerful appeal on trans-continental routes and match Airbus in efficiency — for example, in quiet engines that allow flexibility in landing and taking off at airports with noise restrictions.

The pilots use a yoke to fly with, not the computer-game joysticks that seem to have disconcerted some Airbus flight crews. For easier airport parking, the 777 has incorporated a device from naval aviation: wing-tips that fold up to save space.

For the airlines, the 777 is being touted by Boeing as a "service ready" plane in the sense that it is delivered after extensive testing, which earned it early certification for overwater flights.

"Airlines used to need months to domesticate a newly delivered aircraft, but the 777 is almost ready to go when they get it," Mr. Kenny said.

But there is no mistaking Boeing's intent to leapfrog Airbus's comparable models and undercut the European consortium's sales argument that Airbus offers newer designs, improved technologies and lower operating costs than Boeing.

With the 777, Boeing claims

feature in almost all major modern aircraft.

Mr. Leahy says that 30 percent to 40 percent of any Airbus is made by some of the company's nearly 800 U.S. subcontractors.

American companies make a bigger share of our airliners than does any single member of our European consortium," he says. Those members are Aerospatiale of France and Daimler-Benz of Germany, each of which owns 37.9 percent; British Aerospace PLC, with 20 percent, and CASA of Spain, with 4.2 percent.

Boeing has its own pattern of subcontracting, which means that up to 45 percent of its aircraft may have been manufactured outside the United States.

On the 777, the largest single overseas participant was Japan. Led by Mitsubishi Heavy Industries Ltd., Kawasaki Heavy Industries Ltd. and Fuji Heavy Industries Ltd., the Japanese group helped design and build about 20 percent of the 777's airframe.

Engines, which account for roughly 25 percent of an aircraft's cost, have contributed heavily to the international cooperation that has become a

JOSEPH FITCHETT is on the staff of the International Herald Tribune.

By Joseph Fitchett

PARIS — What sells airliners? Naturally, the right price. But prices seem slippery nowadays compared with how firm they were in better times for manufacturers.

Suddenly, there is talk of discounts, exchange-rate fluctuations, lifetime costs versus sticker price — familiar sales tools for most businesses but long considered out of place in this marketplace.

In fact, the only real surprise is that the shock has been so long in coming, especially since the squeeze for savings in the deregulated airline industry was bound to be passed on to manufacturers.

With cut-price tickets for passengers and pay cuts for crews, airplanes were going to have to get cheaper, too.

When sticker prices failed to come down in the early 1990s,

the curve of airline sales went flat. Inevitably, companies found ways to go on flying their

old Boeings or Airbuses — and putting off orders for new ones.

Although passenger traffic continues to rise about 5 percent a year, according to the International Air Transport Association, many fleets still have too much capacity to permit a surge of orders.

The slump has been particularly severe for such manufacturers as Boeing and Airbus, whose wide-body jets are big-ticket items for any airline. A Boeing 777, for example, costs \$122 million. Both companies are tooled to turn out around 600 planes a year, but last year neither manufacturer sold more than 250.

Scratching for business, companies are quick to accuse each other of unfair tactics — for example, using concealed subsidies to maintain market share until better days. French aircraft executives regularly insinuate that Boeing uses its 747 profits to dump smaller airliners on the market at below-cost prices.

In fact, there are signs that both Boeing and Airbus have

engaged in price-cutting and discounts recently, a subject that gets "no comment" from John Leahy at Airbus in

Toulouse and from Dick Kenney of Boeing in London.

But industry sources said that Boeing has eased conditions in its "escalation formula," an arrangement that allowed the price tag to rise in step with inflation between the time a plane was ordered and then delivered.

Mr. Kenney pays Airbus the compliment of calling it a mature competitor, and he dismisses charges of a price war. Boeing, he said, "has a 60 percent market share, always had it and always will have it. None of Airbus's gains have come out of our hide."

In his view, the European consortium has gradually taken the place of McDonnell Douglas and smaller companies, including the European manufacturers who have gradually abandoned their national production in favor of building their shares of Airbus.

This long view, however, offers cold comfort right now to Boeing, which continues laying off workers, or Airbus, whose member companies complain bitterly about the impact of a weak dollar.

An executive at Aerospatiale, the French state-owned aerospace company, said that every 10-centime drop in the value of the dollar cost the company 300 million francs (\$60 million) a year.

The aggressive French approach — which fueled an ambitious agenda that has served Airbus well — surfaced recently when Aerospatiale's head, Louis Gallois, accused the Clinton administration of trying to put Europe out of the aerospace industry by keeping

down the value of the dollar.

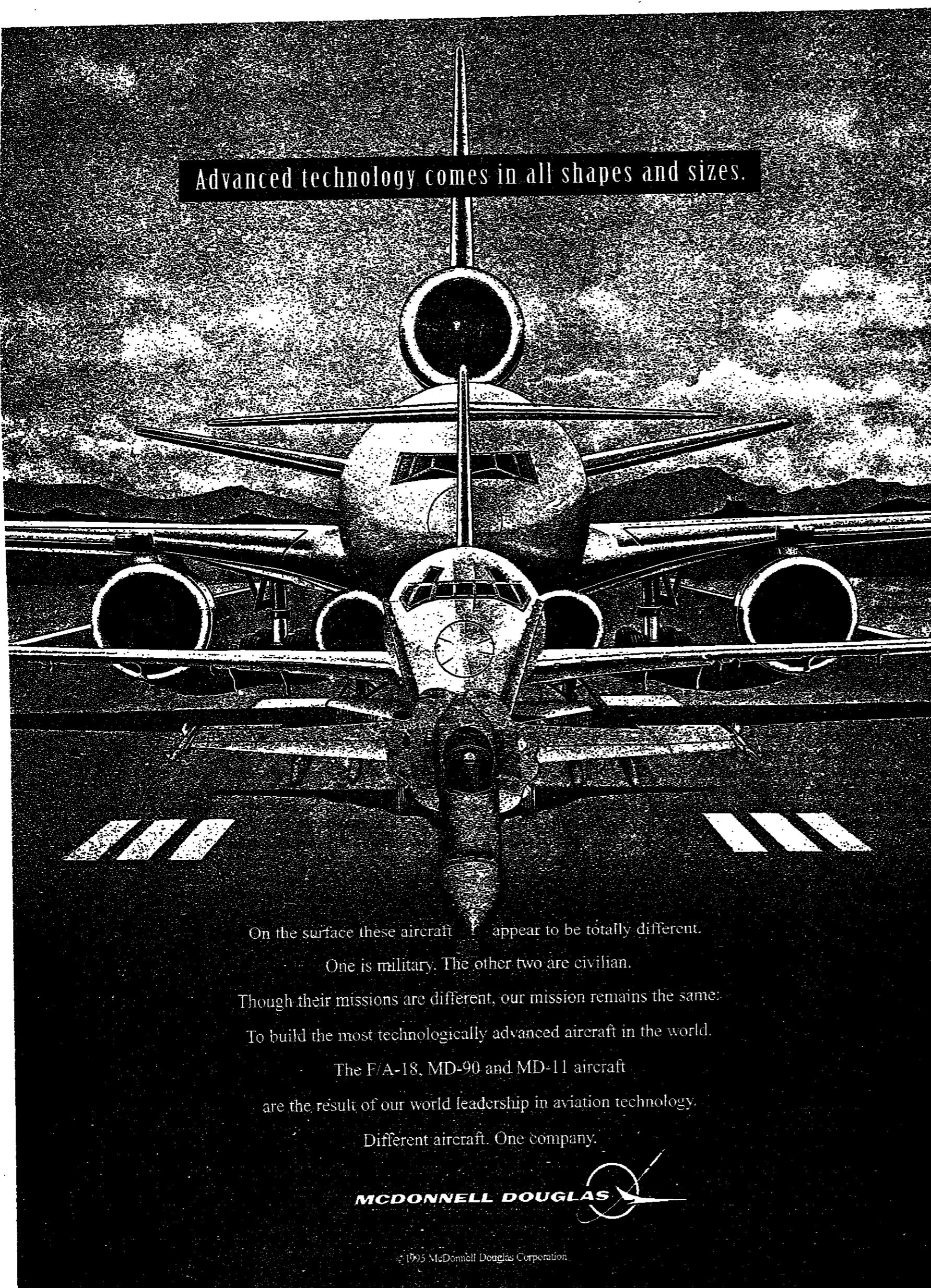
Similar complaints have been voiced by Daimler-Benz AG, the German manufacturer that matches France in its Airbus share and larger ambitions in aviation.

With 75 percent of its costs in Deutsche marks and only 30 percent of its costs in dollars, Daimler-Benz Aerospace AG, the company's aerospace unit, might be forced to shift more of its Airbus work to subcontractors in countries with currencies aligned with the dollar, an executive warned recently.

The threat of "delocalizing" jobs to countries with cheaper labor is a taboo for Aerospatiale, where the strongly unionized work force could mount an intimidating challenge if the government even hinted at reducing its commitment to a national aircraft-building industry.

A more realistic hope for Mr. Gallois, even if he cannot persuade the government to privatize the company, is to find ways some outside investors, perhaps other French companies, willing to invest the 20 billion francs that he estimates is needed to restructure Aerospatiale.

And like Daimler-Benz Aerospace, Aerospatiale — where Mr. Gallois is aiming for 2 billion francs (\$403 million) in research and development funds for a successor to the Concorde in the supersonic market — can hope that its warnings will prod the government to provide funding that would allow it to explore generic technology for use in future aircraft when the market recovers.



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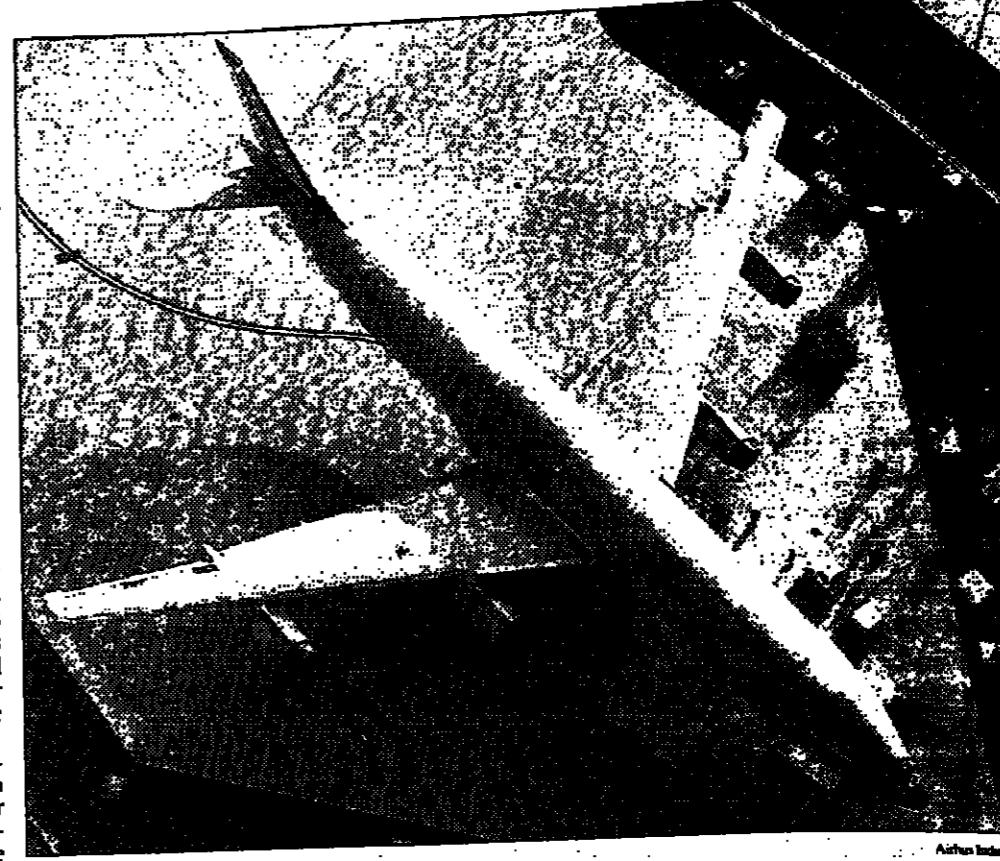
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Tighter airline budgets have led aircraft companies to negotiate on price.

New Book Examines Subsidies for Airbus

PARIS — In promoting its A-340 in the late 1980s, Airbus Industrie used government subsidies as a secret sales pitch to convince potential customers that it could deliver faster and cheaper than its rival U.S. manufacturers, according to a new book by Jacques Attali, a key aide in the late 1980s to President François Mitterrand.

Airbus officials have always denied that subsidies were important in the company's development, but Mr. Attali's book, "Verbatim II: 1986-1988," reports that Mr. Mitterrand decided in February 1987 to support Airbus's request for financial guarantees to counter the American challenge.

Boeing Corp. and McDonnell Douglas "are very upset because Airbus is telling all the airlines that, thanks to its government subsidies, it can deliver the plane in three years, at a cost 15 to 20 percent lower," he writes.

In fact, Airbus had not received any guarantees at this juncture, the book says, adding that Mr. Mitterrand immediately wrote to Airbus pledging his help in getting support from France and its European partners.

Official backing was seen as important for Airbus in lending credibility to the European consortium's claim that it would be able to come through on time and on budget, mainly with a new engine designed to power the A-340 on transoceanic routes. The engine, the CFM-56, was created by General Electric Co. of the United States and Snecma, a state-owned French engine-maker.

Defending its reliance on government help, Airbus has often charged that Boeing and McDonnell Douglas received help themselves, including hidden subsidies in the form of research and development spending on military aircraft.

— Joseph Fitchett

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AVIATION / A SPECIAL REPORT

Time-Sharing Helps Bring Corporate Plane Market Out of the Doldrums

By Lawrence Malkin

NEW YORK — It's Friday in Canada and you have to be in Kazakhstan on Monday to close an oil drilling deal. Not even the Concorde covers that route, and as for making connections, via Miami and Moscow, forget it.

Pick up the phone and call for your own plane — or at least part of it.

"No, you don't get just a wing and a prayer but a business aircraft that has been split into time shares like a vacation condominium. We're each owner really buys the right to call on a pool of planes, one of which is guaranteed to be ready to take off on a few hours' notice from the airport of his choice."

After years of stagnation, the U.S. market for business jets is expanding. Time-sharing is a major force behind that growth.

It may be less than chic for an executive to boast that he owns just one-eighth of a jet, said Bob Ziskin, aviation market specialist at Aviatis consultants, "but the price of a whole one has become so high that it has become harder and harder to justify a purchase."

The idea has helped revive the fortunes of Raytheon Co. through increased sales of its Hawker 1000 business jet.

Time-sharing has also been a boon for Cessna Aircraft Co. In the largest single order for business jets in history, NetJets, based in Montvale, New Jersey, bought 25 of the company's medium-range Citations last year.

Only Dassault Aviation SA of France, which sells about two-thirds of its business jets outside Europe, is standing aside. The company said it thought owners of its top-of-the-line Falcon jets would be unwilling to share.

When Raytheon was having trouble selling Hawkers whole, NetJets was able to sell them in pieces. In the latest issue of The New York Observer, an upscale weekly, NetJets advertises a new Hawker 1000 — "stand-up cabin, coast-to-coast range: \$1,558,000." That is an eye-brow-raising price for a \$12 million plane.

Bombardier Inc. of Canada has just set up a competing service called Business Jet Solutions to help move its Learjets and Challengers straight off the assembly line. The time-sharing company is a joint venture with AMR Corp., the parent company of American Airlines. AMR will handle service, maintenance, and scheduling.

The time-share movement has spread to Europe through JetNetwork, which is building on the widespread charter contacts of its parent, Air London International PLC.

"There is a great pent-up demand for this type of shared ownership in Europe because it is completely anonymous," said Michael Riegel, managing director of Jet Network. "Whether it is Swiss investors who don't want to be seen, Italians afraid of kidnapping, British or French entrepreneurs trying to seize new business, or public companies, people will go to any lengths to keep their corporate jet out of the newspapers."

In the United States, the company jet has also become an ostentatious badge of shame as corporations lay off workers. But at the same time, it has become more necessary as businesses decentralize and the commercial airline hub-and-spoke system turns a one-day trip into a grueling two-day obstacle course.

Corporate jets can take the most direct route by using up to 5,000 U.S. airports, and Mr. Riegel said similar point-to-point connections would jump European frontiers.

The inventor of the time-share system used by NetJets, a unit of the privately held Executive Jet Aviation Inc., is Richard Santulli, former head of leasing for Goldman, Sachs & Co. A mathematician, he says that the key to the system was \$2 million in computer software for managing his fleet. Starting in 1987, he spent at least \$35 million for a fleet of dedicated planes, dedicated crews, and dedicated maintenance because you can't cannibalize from a charter fleet.

The customers he sought were small and medium-sized companies unable to afford a plane of their own.

Here's how it works: A company trying out its first plane buys a one-eighth share in one of NetJets's fleet of 24 six-passenger Citations. Its \$330,000 capital cost is tax-

deductible for business purposes just as if the company owned all of the \$2.5 million plane. A one-eighth share entitles the company to 100 flying hours a year, and it pays an additional \$6,000 a month for insurance, crew and parking. Double those figures for a one-quarter share, plus \$1,120 for every hour actually in flight for fuel and catering.

The meter starts ticking only when the owner is aboard — and he does not have to pay for an empty return flight. The moment the part-owner disembarks, the plane and its crew are free for the next flight, usually

at a nearby airport.

The planes are not based at any particular airport, but are regularly maintained at the NetJets service center in Columbus, Ohio. All this guarantees fixed and predictable costs. Owners may also sell their share to NetJets at market prices, trade up to a larger plane.

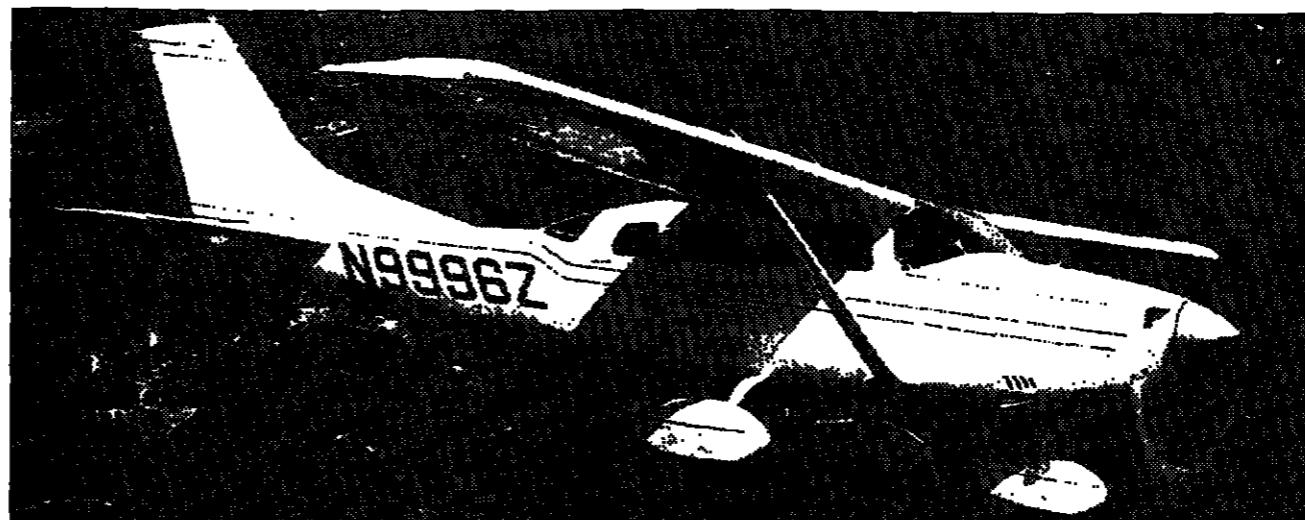
The top of the line is the long-range Gulfstream, a luxury plane that sells for about \$25 million.

The number of "owners" in NetJets aircraft has increased from 150 to 242 less than a year. The company says clients are split about equally between companies and wealthy investors, some of them tired but still big financial players.

In Europe, Mr. Riegel's Jet Network is beginning with Citations, whose 1,500-mile (2,400-kilometer) range allows them to reach most of the continent's big cities. Charter customers can apply part of the fees toward buying a plane share, and a tony network of financial advisers, yacht brokers, and even two minor members of royal families has been organized to spread the word of the service.

The most difficult part was building a legal structure so that deductions for the costs of each plane could be shared among up to six different tax jurisdictions. This proved so complicated that Mr. Riegel regards the solution as such valuable proprietary information he will not tell anyone how to do it, except lawyers for prospective owners.

LAWRENCE MALKIN is New York correspondent of the International Herald Tribune.



Companies can now buy access to a fleet of business aircraft for a fraction of the price of one plane.

Cessna Aircraft Co.

Top-Flight Carriers Find Easier Financing Available for Aircraft Purchases

By Aline Sullivan

pect sunnier days for the carriers as air traffic picks up and restructuring programs begin to pay off.

In many countries, aircraft financing is made more attractive by government export credit guarantees and generous tax concessions.

Also, bankers privately acknowledge, there is the glamour aspect. Many banks and brokerages have dedicated aviation finance departments larger than those concentrating on more lucrative, if more mundane, industries.

In Japan, banks and leasing companies are further motivated by the conspicuous absence of other business. As one analyst put it: "Japan Inc. isn't borrowing any more, so the banks have instructed their international branches to arrange aviation deals."

That said, the leading Japanese lenders — Long Term Credit Bank of Japan, Sumitomo Bank Ltd., Mitsubishi Bank Ltd., Mitsubishi Trust and Banking Corp. and Sanwa Br. Ltd. — remain extremely

conservative in their lending policies. In what has been described as a continued flight to quality, only the strongest Asian and European airlines those most likely to benefit from the expected growth in the Chinese aviation market are considered likely prospects.

According to bankers, these chosen few are: British Airways PLC, China Air Lines Ltd., All Nippon Airways Co., Japan Air Lines Co., Thai International Ltd., Cathay Pacific Airways Ltd., China Northern and Swissair.

Among the many financing options open to these eight carriers are Japanese leveraged leases. These allow suppliers generous tax concessions, enabling them to pass on significant savings to their borrowers.

Of course, the stronger the airline, the better the deal. A deal with Japanese lenders allowed British Airways to cut its borrowing costs by 40 percent for its new Boeing aircraft, according to analysts.

While China Air has cut its borrowing costs

by 25 percent. On average, airlines are now paying interest rates that are 35 basis points, or 0.35 percent, over the London Interbank Offered Rate, down from 50 basis points a year ago.

All told, Japanese lenders account for about 25 percent of total aviation financing, down from 35 percent a year ago.

Like the Japanese, French financiers target the top carriers and the very best of the second tier. But, according to Steven Dexter, aviation analyst at Kemper Investment Management in Chicago, there is plenty of demand for finance in every corner of the aviation industry.

"A lot of the airlines and lessors are running low on planes and will be forced to order soon," Mr. Dexter said. "We are at the beginning of an upswing in orders. The upswing in deliveries will come in 1996."

Charles Donald, analyst at UBS Ltd. in London, said he also expected a surge in aircraft orders over the next few months.

"Many airlines are finding that their fleets

are nearing the end of their lives," Mr. Donald said. "We expect deliveries to hit a low this year and then grow substantially thereafter. It will be interesting to see who actually gets financing."

Most of what is perceived as the second rank will probably be successful in obtaining financing, analysts predicted. This group, which includes many European and Asian airlines and the top North American carriers, should benefit from the participation of more banks in the markets.

Recent entrants have included ABN-AMRO Bank of the Netherlands and several regional German banks.

The shakier airlines, however, will find the going tough. The competition for the business of their more creditworthy rivals has not trickled down.

Instead, those carriers have been left with little access to financing apart from the relatively expensive assistance of aircraft manufacturers. Many of these carriers, most notably the small U.S. airlines, have been forced to cancel or cut back their orders, analysts predicted.

orders in recent months despite the projected upturn in the aviation business.

All told, an estimated \$25 billion will be required each year until the year 2000 for finance purchases of new aircraft, according to Air Finance, a London-based industry magazine. It further predicts that 15 percent to 20 percent of that total will be raised unless new forms of financing are developed.

Plenty of effort is being expended with this aim in mind, particularly in the United States, where the shortage of financing is acute. Banks, manufacturers, export credit agencies and other lenders are coming up with arrangements. Citibank, BoFA, the Irish lessor GPA, and the U.S. carriers United Airlines and Northwest are participating in recent agreements. Eventually, such arrangements could finance up to \$10 billion a year in aircraft orders, analysts predicted.

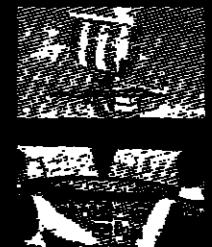
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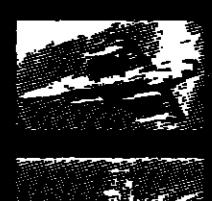
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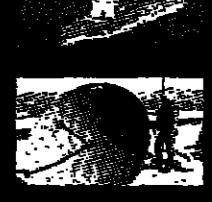
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AVIATION / A SPECIAL REPORT

Europe's Warplane That Wouldn't Die

By Joseph Fitchett

ARIS — The Eurofighter — which has fallen far behind its original delivery dates in the 1990s and has now been rebaptized "Eurofighter 2000" — continues inching toward production and is making a public debut this year.

Now apparently past the point of no return, the Eurofighter project seems to be fared almost as well as the rival planes being built by a single nation in the most critical test of all these days: weathering the initial turbulence caused by the crash of Soviet air threat.

All these new warplanes — including F-22 in the United States, the Rafale in France and the Gripen in Sweden — illustrate a governmental tendency to stretch schedules to postpone costs and keep door open for new technologies.

For the Eurofighter, these delays were and to be compounded as post-Cold War arms and industrial strategies diverged among the partner governments: Britain and Germany, each with 33 percent of the project, Italy with 21 percent and Spain with 13 percent.

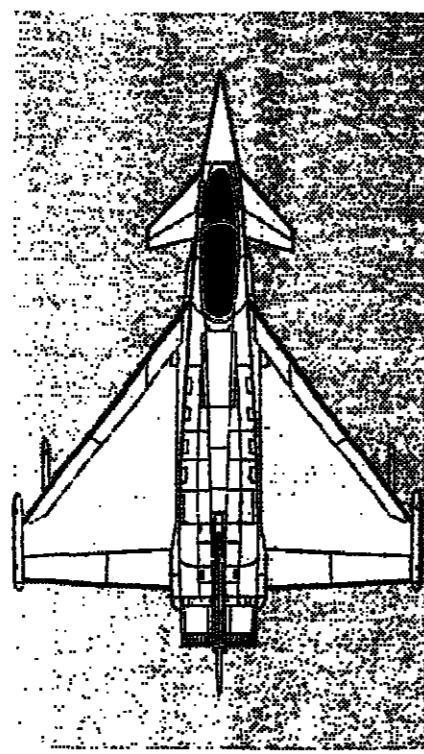
The radical reappraisal in Bonn, which one point poised pulling out of the project, is no longer causing delays: The German government recently reached a settlement with Daimler-Benz Aerospace, the aerospace division of Germany's largest company, Daimler-Benz AG, to pay 500 million Deutsche marks (\$354 million) for the extra development work imposed by a review that started in 1992. More disputes lie ahead. Since Germany's decided to order only half as many of twin-engine planes as Britain, which aims to purchase 250, London wants to take over leadership of the consortium and bigger, better share of the industrial work perhaps as much as 40 percent of the £2 billion (\$30.9 billion) program. Italy still wants 120 aircraft, while Spain will take 13 percent of whatever the final production turns out to be.

This problem looks minor, however, compared with the risks that have often put the program in jeopardy in the past.

Much of the delay arose from the Eurofighter team's meticulous reworking of the interface between the software in the computerized fly-by-wire system and the hardware, meaning the actual surfaces that have to be moved in flight.

Problems with this interface were blamed for crashes involving test versions of the Swedish Gripen, including a spectacular one in Stockholm's harbor, and the way crackup of an F-22 Raptor built by Lockheed.

Pushing the flight envelope, these new planes make extraordinarily high technical demands on the electronics that keep them stable. Politically, however, criticism of these expensive projects has been so strong at a single crash, at the wrong moment, could jeopardize them, industry executives



The Eurofighter may debut this year.

say.

The cautious approach for Eurofighter — perhaps the most vulnerable to cancellation — seems to have paid off in avoiding a disastrous incident.

Of course, the price has risen to the point where a recent German report, from the government auditor's office, said each plane will cost 150.5 million Deutsche marks plus 20 million DM for their weaponry. The German Defense Ministry, which initially forecast that the fighters would cost 103 million DM each, said the auditors' figures were out of date.

Even at the higher price, German aerospace officials said, the Eurofighter, now that more technological improvements have been incorporated, "resembles a cheaper version of the F-22."

U.S. officials contest that view, saying that the F-22 is a superior warplane, largely because it has more "stealth" features.

But the compromises about Eurofighter's final design may turn out to improve its export potential. At German insistence, the plane will be delivered in a bare-bones version with a range of optional extras — a formula that could appeal to Poland and other governments in Eastern Europe.

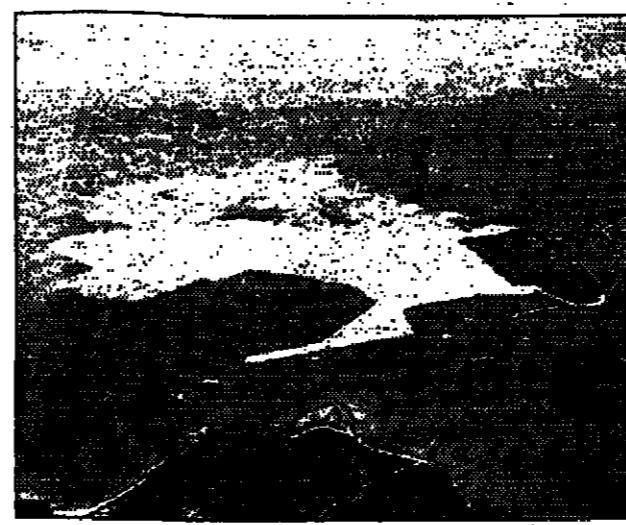
The Eurofighter consortium has already started a program of leasing Tornados, the preceding European fighter, to prospective customers, including Italy and possibly Poland and a Gulf state.

For Germany's partners in Eurofighter, it was vital for the program to continue because their aviation industries have become so dependent on it. Different parts of

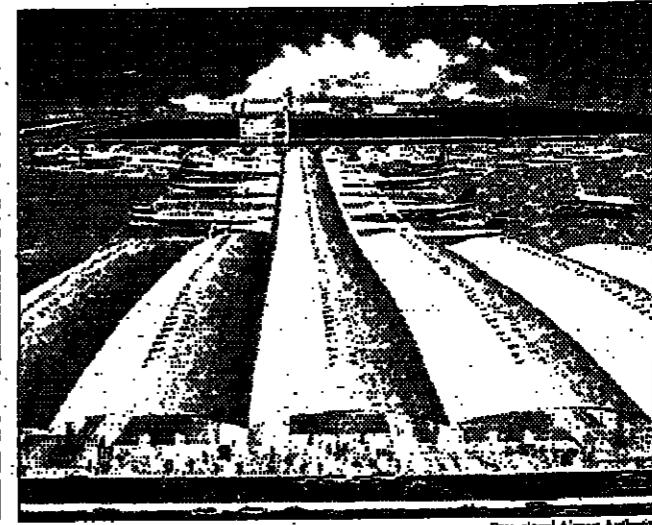
the plane are made by the national companies: for example, the fuselage comes from Daimler-Benz (Dassault), the right wing from Italy's Alenia SpA, and the left wing from Spain's Construcciones Aeronáuticas SA and British Aerospace PLC, which also makes much of the rest.

Cumbersome as it is, this elaborate industrial arrangement has survived because the stakes in military aviation have shifted: As Eurofighter demonstrates, people in the industry say, the survival of major programs, even at the cost of the long delays that are inevitable in any collaboration, has become more important than briskly keeping pace in a tense arms race. Preserving jobs in this sector has become the overriding concern.

In Germany, despite strong national ambitions in the aerospace industry, budget cuts have halved the work force in the defense sector since 1990, down to 140,000, and German unions contend that another 40,000 jobs are at risk unless major new projects similar to Eurofighter are forthcoming.



Aerial photograph of the site of Chek Lap Kok Airport near Hong Kong (left) and drawing of the finished terminal.



Southern China Sees an Airport Boom

By Jon Lidén

HONG KONG — By the year 2000, the Pearl River Delta, an industrial dynamo of southern China that includes Hong Kong, Guangzhou and Shenzhen, will have five new airports, making it potentially the busiest air-traffic center in the world.

Shenzhen, next door to Hong Kong, was first — opening an airport in 1991 that serves an area that has boomed as Hong Kong companies have shifted a large share of their manufacturing across the border.

Nearly 3.2 million passengers and 61,500 tons of cargo were moved through the airport last year, an increase of 25 percent and 42 percent respectively over 1993. The airport has already expanded its runway and cargo areas.

Another Hong Kong neighbor, Zhuhai, just opened its airport. Although it is a domestic airport, it can handle 10 million passengers and 400,000 tons of cargo a year and is expected to apply for international airport status in 1997.

Only a few kilometers away from Zhuhai, the Portuguese territory of Macao is soon to open an international airport with an annual capacity of 6 million passengers in its first phase and a doubling of that in a later phase.

Apart from serving as a gateway to the busy western Pearl River Delta, Macao International Airport hopes to become an alternative to Hong Kong, whose overburdened Kai Tak airport is forced to turn away flights.

But Hong Kong is fighting back. At a total cost of \$9.6 billion, its new Chek Lap Kok Airport ranks among the largest construction projects ever. With an annual capacity of 35 million passengers in its first phase, it will dwarf the other airports in the region when it opens in 1997.

Finally, northwest of Hong Kong,

Guangzhou's Baiyun Airport is bursting at the seams, with 10 million passengers last year. The first phase of a new, \$1.8 billion airport is to start operation in 1998, eventually replacing Baiyun.

This airport-building frenzy is a reflection of the region's wild growth rates. Zhuhai developed from a fishing village of 10,000 people to an industrial glass and concrete center of 600,000 inhabitants in 15 years. Shenzhen has seen 30 percent economic growth annually for 10 years.

Stirred out of its 200 years of slumber by the industrial revolution north of the border, Macao has seen a spurt of development, with a few old Portuguese facades buried in a forest of new skyscrapers.

The problem is that all these airports have an ability to handle 75 million passengers a year, nearly equaling China's total passenger traffic volume for 1994. Some worry that the Pearl River Delta will have too much of a good thing, at least temporarily.

"You will see a fairly strong competition among the different airports, even after both Hong Kong and Macao are taken over by China," said Zayong Koo, an aviation analyst at CS First Boston in Hong Kong.

"You will probably see airports such as Zhuhai and Shenzhen will try to attract traffic by offering lower landing costs."

Hong Kong reverts to Chinese rule in 1997, while Macao will become a Chinese territory in 1999.

All the new airports are owned and run by local governments or government-owned companies that are eager to recover investment costs. In addition, both Shenzhen Airport Group and the authorities in Guangzhou are hoping to attract private-sector investment.

"The Chinese are working to remove a number of structural obstacles to private-sector participation in equity and debt financing for large infrastructure ventures," said Sheldon Trainer, an associate at Morgan Stanley in Hong Kong.

Stanley in Hong Kong. Until then, he said, "it is unlikely that you will see significant foreign participation in the financing of Chinese airport facilities."

Richard Siegel, deputy director of the Civil Aviation Department of Hong Kong, agrees that there will be competition between the new airports, but he says he is not worried about the prospects for Chek Lap Kok. "I think the different airports will compete, but they will also complement each other," he said.

Kong Dong, president of Shenzhen Airport Group, is also undeterred by the prospect of empty runways. Calling predictions of a doubling in passenger and cargo volume handled by Shenzhen Airport by 2000 "on the safe side," Mr. Kong said that, according to economists, the Shenzhen economy would grow 16 percent a year from 1996 to 2000.

Undoubtedly, he said, "Shenzhen Airport passenger and cargo volume will snowball subsequently."

The optimism is founded on national Chinese forecasts, predicting that air traffic will increase from 78.4 million passengers last year to 95 million in 1995 and 170 million in 2000, 4.6 times the level of 1990.

That figure, as well as the proximity of the five new airports — they lie in an area of less than 9,750 square kilometers (3,600 square miles) — raises concern about the air safety in the Pearl River Delta.

China has one of the world's worst air safety records, and several recent accidents have been attributed to inadequate air traffic control or poor communication between crews and control.

But Mr. Siegel argues that there is excellent air-traffic-control cooperation among China, Hong Kong and Macao. "We are confident that this good air traffic structure will be maintained," he said.

JON LIDÉN is a writer based in Hong Kong.

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The 250 most active international bonds traded through the Euroclear system for the week ending June 9. Prices supplied by Telekurs.

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82	Germany	5%	05/20/90	101.2600	5.6600
83	Treuheld	5%	05/20/90	98.7900	5.0400
94	Germany	5%	05/28/99	100.4900	5.7200
96	Germany	5%	05/28/99	100.4900	5.7200
74	Treuheld	5%	01/21/00	107.3800	7.2200
102	Treuheld	7%	12/20/95	104.8075	7.0400
103	Germany	5%	01/21/00	104.8075	7.0400
109	Germany	5%	02/20/99	102.7000	5.4000
113	Germany	5%	02/21/00	110.7400	7.4800
114	Germany	5%	08/14/99	102.8200	6.2000
118	Germany	5%	08/20/99	101.3900	5.6700
120	Germany	5%	08/20/99	101.3900	5.6700
128	Germany	5%	11/20/99	100.7200	5.2100
144	Credit Local	5%	04/01/00	101.5900	4.4000
145	Germany	5%	01/20/00	105.8425	6.8700
153	Bundesbank	5%	01/20/00	105.8425	6.8700
154	Germany	5%	01/22/00	102.1100	5.7600
166	Quebec FRN	zero	08/16/95	99.5600	4.2300
168	Beta Finance	5%	12/21/99	102.7200	6.2100
174	Deutsche Inv. Dev. St.	5%	01/10/99	112.2150	4.4400
178	Sweden	zero	07/07/99	91.2100	2.1600
179	Credit Local	5%	03/20/00	94.9560	3.9500
180	Japan Dev. Br.	5%	09/27/00	122.0000	5.3300
182	Sweden	5%	01/20/00	112.1250	4.2000
183	Swiss FRN	12.5%	04/08/99	100.0000	1.2700
184	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
185	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
186	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
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231	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
232	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
233	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
234	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
235	Swiss FRN	12.5%	04/08/99	99.9782	1.3400
236	Swiss FRN	12.5%	04/08/99	99.9782	1.3400

Herald Tribune

BUSINESS / FINANCE

MONDAY, JUNE 12, 1995

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CYBERSCAPE**The Virtual Art Museum: Culture at Your Fingertips**By Miranda Haines
Special to the Herald Tribune

LONDON — A view of Rouen Cathedral by Claude Monet will be sold for an estimated £4 million (\$6.4 million) at Christie's on June 26. But you can snap up another Monet, along with a few Cézannes, Renoirs and Matisse from the famed Barnes Collection — all for £49.99.

That price does not buy paint on canvas, but an interactive compact disk, or CD-ROM, entitled "A Passion for Art: Renoir, Matisse and Dr. Barnes." It is published by Corbis Corp., the other company founded by Bill Gates, chairman of Microsoft Corp.

In a marriage of classic art and modern technology, institutions such as the Musée du Louvre in Paris, the Frick Collection in New York, and the National and Tate galleries in London are cooperating with software publishers to bring out digital versions of masterpieces from around the world.

Early reports have been encouraging. "My market for the arts CD-ROMs has grown 80 percent in the last 10 months," said Ian Seivin, managing director of Centre Point Software in London.

Emmanuelle Crossfeld, sales manager at Montparnasse Multimedia in Paris, which co-released "Le Louvre: The Palace and Its Paintings," said the compact disk has sold 40,000 copies in France since December.

Michael Wilson, head of exhibitions at the National Gallery in London, believes that the interactive compact disks, far from stopping people from visiting the galleries, will bring in new visitors.

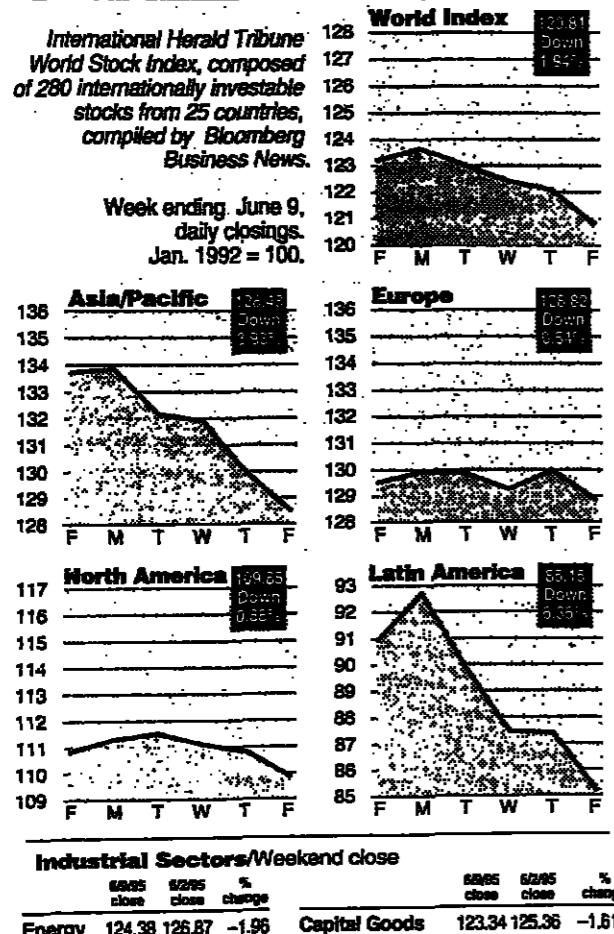
"With these products we have a greater outreach to a different type of person," he said. "They arouse a greater curiosity than perhaps traditional books do. So first-hand experience will be the next step."

Typically the gallery earns a royalty for each CD-ROM sold and may also collect a fee from the software publisher for the multimedia rights to its artworks.

Landing the Barnes Collection was a particular coup for Corbis. Mr. Gates, who founded the software publisher in 1989, is said to have negotiated personally with the Barnes Foundation for the rights to the collection, one of the largest and most important collections of Impressionist masterpieces. Unseen for 70 years until it began a much-publicized world tour in 1993, the collection was released on CD-ROM in the United States four months ago.

Mark Leicester, a programmer who writes for Electronic Press on the World Wide Web, found the Barnes compact disk "seductive." He pointed to the quality of the color picture and a feature that enables the user to highlight a title in the index while the painting appears automatically in a color box to the side.

Internet address: CyberScope@phx.bm.demon.co.uk

**THE TRIB INDEX**

The index tracks U.S. dollar values of stocks in Tokyo, New York, London, and Amsterdam, Australia, Austria, Belgium, Brazil, Chile, Denmark, Finland, France, Germany, Italy, Japan, Mexico, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden, Switzerland and Venezuela. For Tokyo, New York and London, the index is composed of the top 20 issues in terms of market capitalization, otherwise the top ten stocks are tracked.

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CURRENCY RATES**Cross Rates**

		June 9							
		S.E.	D.M.	F.P.	Lira	D.P.	S.F.	T.M.	C.
Currency	Per \$	1.00	0.8382	0.7454	0.6416	0.8447	0.8203	0.8203	0.7297
Amsterdam	1.004	1.281	1.178	1.032	0.902	1.171	1.027	1.027	0.917
Brussels	2.0205	2.4116	2.1505	1.8754	1.6564	2.0857	1.8697	1.8697	1.7317
Frankfurt	1.004	1.281	1.178	1.032	0.902	1.171	1.027	1.027	0.917
London (G)	1.0057	1.282	1.179	1.033	0.903	1.172	1.028	1.028	0.918
Madrid	2.0240	2.4126	2.1515	1.8774	1.6584	2.0867	1.8705	1.8705	1.7325
Milan	1.0070	1.2825	1.1795	1.0335	0.9035	1.173	1.030	1.030	0.9185
New York (N)	1.0070	1.2825	1.1795	1.0335	0.9035	1.173	1.030	1.030	0.9185
Tokyo	8.2725	10.2535	8.8743	7.2123	6.0343	8.2947	7.0767	7.0767	6.1463
Toronto	1.0070	1.2825	1.1795	1.0335	0.9035	1.173	1.030	1.030	0.9185
Turkish lira	1.0055	1.2815	1.1785	1.0325	0.9025	1.171	1.027	1.027	0.9175
ECU	1.0070	1.2825	1.1795	1.0335	0.9035	1.173	1.030	1.030	0.9185
U.S.	1.0070	1.2825	1.1795	1.0335	0.9035	1.173	1.030	1.030	0.9185
Other	1.0070	1.2825	1.1795	1.0335	0.9035	1.173	1.030	1.030	0.9185

Clothes in Amsterdam, London, Milan, New York, Paris, Toronto and Zurich; fitness in other centers.

a: To buy one pound; b: To buy one dollar; c: Units of 100; N.Q.: not quoted; N.A.: not available.

Other Dollar Values

Currency	Per \$	Currency	Per \$	Currency	Per \$	Currency	Per \$	Currency	Per \$
Austria, peso	1.00	Greece drach.	1.00	Iceland króna	1.00	Malta, peseta	1.00	N. Afr. rial	1.00
Australia, \$	1.002	Hong Kong \$	1.002	Macau \$	1.002	M. Zealand \$	1.001	N. Afr. souq.	1.001
Belgium, franc	1.002	Hongkong, \$	1.002	M. Zealand \$	1.002	New, taka	1.002	N. Afr. souq.	1.002
Brazil, real	1.002	India rupee	1.002	Phil. peso	1.002	N. Irish pound	1.002	N. Afr. souq.	1.002
Chinese yuan	1.002	Irish punt	1.002	Portug. escudo	1.002	P. Ir. pound	1.002	P. Ir. pound	1.002
Czech koruna	1.002	Italian lira	1.002	Russ. ruble	1.002	R. Ir. pound	1.002	R. Ir. pound	1.002
Danish krona	1.002	Kuwaiti dinar	1.002	Swed. krona	1.002	S. Afr. rand	1.002	S. Afr. rand	1.002
Egypt, pound	1.002	Malaysian ringgit	1.002	Tunisian dinar	1.002	Turk. lira	1.002	Turk. lira	1.002
Fin. markka	1.002	Mauritius rupee	1.002	UAE dirham	1.002	Venez. bolív.	1.002	Venez. bolív.	1.002

Forward Rates

30-day	60-day	90-day	Currency	30-day	60-day	90-day
1.3951	1.4043	1.4124	U.S. dollar	1.3714	1.3701	1.3697
1.4050	1.4142	1.4223	Japanese yen	84.16	83.79	83.45
1.3917	1.4009	1.4090	Swiss franc	1.3978	1.3954	1.3930

Source: ING Bank, Amsterdam; ING Bank (Brussels); Banca Commerciale Italiana; Bank of Tokyo (Tokyo); Royal Bank of Canada (Montreal); Africa Export-Import Bank (Paris).

U.S. Bomber Steals the Paris Air ShowBy Barry James
International Herald Tribune

PARIS — The 41st Paris air show opened to the public Sunday amid virilistic squabbling between Airbus Industrie of Europe and Boeing Co. of America. But what most people really came to see was the U.S. Air Force's B-2 Stealth Bomber.

Making its first public appearance outside the United States, the sinister black flying wedge made a simulated bombing run over the Netherlands, then touched down at Le Bourget airport near Paris for a one-hour visit. It later returned to the United States with a relief crew.

Officials said the United States was allowing a glimpse of the bomber to showcase its high technology, as American manufacturers sought to grab market share in an economic climate that is at least showing signs of an upturn for civilian jets.

Boeing, on the other hand, said its aim was to corner two-thirds of the market for aircraft with more than 100 seats. Both

president of Lockheed Martin Corp., told Reuters that because of budget cuts there was room for only two major aerospace defense contractors in the United States rather than the present five.

Meanwhile, Boeing announced 12 orders worth about \$565 million for its narrow-bodied B-737 passenger jet from three European airlines, and Airbus planned to publicize some of its new orders on Monday.

The question remained, however, whether Boeing would announce substantial business for its new 777 twin-engined jumbo jet, a star attraction at the show. The plane competes with the Airbus A340 and A330 family of jets, which the European consortium sees as vital to achieving its aim of winning half the civil airline market by the end of the century.

Boeing, on the other hand, said its aim was to corner two-thirds of the market for aircraft with more than 100 seats. Both

Airbus and Boeing are of about 15,000 commercial aircraft over the next 20 years and combined sales of about \$1 trillion.

McDonnell Douglas Corp., the underdog in the industry, is hoping that its planned MD-95, which as yet has won no orders, will win a substantial proportion of a potentially booming market for 100-seat jets.

Determined to hold onto its lead in the market for 300- to 400-seat planes, Airbus said that it would introduce a longer-range, 8,500-mile version of the A340, complete with beds for passengers, early in 1997, as well as stretched and shrunk versions of the A340 and A330 to meet the needs of specific airlines. Having hardly launched the 777 onto the market, Boeing also announced plans to produce a stretched version toward the end of the century.

Russia is also aggressively seeking orders at the air show, having brought its massive Tupolev TU-160 bomber and a recent Sukhoi 32 bomber to a foreign display for the first time.

Greenspan Sees More Chance of 'Mild Recession'

Compiled by Our Staff From Dispatches

BASEL, Switzerland — The Federal Reserve Board chairman, Alan Greenspan, said Sunday that he saw an increased chance of a "mild recession" in the United States now that inflation had been brought under control.

His comments, which seemed to contradict recent Fed optimism about the economy, came as Leon E. Panetta, the White House chief of staff, urged the Federal Reserve Board to bolster economic growth by cutting interest rates.

The moves have worked, with growth in the output of goods and services slowing from a torrid 5.1 percent yearly growth at rate in the final three months of 1994 to a 2.7 percent pace in the first three months of this year.

China Hits Back At the U.S. Over Dumping Claims

Reuters

BEIJING — China escalated its attacks on Washington Sunday with a claim that the United States was engaging in trade armament through accusations of product dumping against Beijing.

The claim widened China's recent stream of invective against Washington for allowing a U.S. visit last week by President Lee Teng-hui of Taiwan. Beijing regards Taiwan as a renegade province.

"Behind its raucous dumping lawsuits against Chinese exporters, the United States has engaged in thinly-veiled trade protectionism," the official China Daily Business Weekly

The Incredible Shrinking Agency

Unfilled Vacancies May Reduce SEC to Just 2 Members

By Reed Abelson
New York Times Service

WASHINGTON — For the first time in its 61-year history, the Securities and Exchange Commission, the government agency responsible for safeguarding trillions of dollars of investors' money, may have only two commissioners, both Democrats.

Set up in the aftermath of the 1929 stock market crash to restore faith in U.S. securities markets, the SEC was deliberately established as a bipartisan agency whose five voting members were to be selected by the president and confirmed by the Senate.

These men and women police the securities industry, voting on whether to take enforcement actions against companies believed to have violated federal securities laws. They also determine the rules by which everyone involved in U.S. stock and bond markets must play.

But lately the SEC has been looking neglected, an odd status for one of the few government agencies that make money — \$327.9 million last year, to be exact. No one powerful has it in for the agency, but no one seems to care about it, either.

What is more, the SEC is making little

progress at filling the openings for its \$115,700-a-year commissioner jobs. Some blame the White House, which has its hands full with the crisis in Bosnia and the battle of the budget — and which also has a record of difficulty with high-level appointments.

"It's a deplorable situation," said A.A. Sommer Jr., a former SEC commissioner appointed by President Jimmy Carter.

The failure of the administration to make timely appointments tends to signal the Senate very, very quickly," Mr. Levitt said.

"I've become the incredible shrinking agency," said a former commissioner who insisted on anonymity.

Two seats on the commission have been empty since the departures last year of Mary L. Schapiro and J. Carter Beese Jr. This month, Richard Y. Roberts, who was appointed as a Democrat but now considers himself a Republican, is expected to step down.

That would leave only Arthur Levitt Jr., the commission's chairman for the past two years, and Steven M. H. Wallman, a newcomer who is just learning the ropes.

To avert gridlock and "preserve its flexibility" in the event its numbers dwindle

even further, the agency changed its rules in April so that one commissioner, rather than the customary three, could function as a quorum should it become necessary.

But the remaining commissioners are painfully aware that anything they tackle on their own could be challenged in court later.

"I hope that the process will develop to nominate and recommend to the Senate very, very quickly," Mr. Levitt said.

"I need and want commissioners."

Besides ensuring that both major political parties are represented, the point of having a five-member commission, rather than an agency headed by an individual, is the belief that five minds are better than one in making critical decisions. "I was made better by my colleagues," explained Joseph A. Grundfest, a former commissioner.

But what has made the job a little less attractive, according to one securities lawyer, are new conflict-of-interest rules requiring anyone who leaves the job to wait five years before doing business with the agency.

A White House spokeswoman, Ginny Terzano, would not discuss candidates, but said the administration was "in the process of filling the vacancies."

CROSSWORD

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NASDAQ NATIONAL MARKET

Consolidated trading for week ended Friday, June 9.

Stocks	Div	Yld	Sales	100s	High	Low	Cse	Chg	Stocks	Div	Yld	Sales	100s	High	Low	Cse	Chg	Stocks	Div	Yld	Sales	100s	High	Low	Cse	Chg
A																										
A Plus			589715	15	130	15	-	-	AplusG	.72	3.5	1172	204	15%	204	-	Cytronic		TPPSH	.76	10.1	105	217	15%	217	-
AACM	.10		904	76	7	7	-	-	Artemis			369	10	104	104	-	EcoTech	.01	10.1	105	212	12	212	-	-	
ABCB			2613	24	254	24	-	-	Ascend	.44	2.7	1195	177	15%	177	-	Ecotec	.01	10.1	105	212	12	212	-	-	
ABC Ind			1120	21	217	217	-	-	Ascend S	.003	2.1	1025	21	15%	21	-	Ecotec	.01	10.1	105	212	12	212	-	-	
ABCT	.10		4654	18	175	175	-	-	Ascent	.12	1.5	125	172	15%	172	-	Ecotec	.01	10.1	105	212	12	212	-	-	
ACB Ind			1120	21	217	217	-	-	Ascent S	.12	1.5	125	172	15%	172	-	Ecotec	.01	10.1	105	212	12	212	-	-	
ABT Blq			476	24	254	254	-	-	Ascent	.12	1.5	125	172	15%	172	-	Ecotec	.01	10.1	105	212	12	212	-	-	
ACB Ind			1120	21	217	217	-	-	Ascent	.12	1.5	125	172	15%	172	-	Ecotec	.01	10.1	105	212	12	212	-	-	
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ACDEA			275	14	15	15	-	-	Ascent	.12	1.5	125	172	15%	172	-	Ecotec	.01	10.1	105	212	12	212	-	-	
ACDEA	.10		104	24	254	254	-	-	Ascent	.12	1.5	125	172	15%	172	-	Ecotec	.01	10.1	105	212	12	212	-	-	
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Rockets Snatch A 2-Game Lead

By Richard Justice
Washington Post Service

ORLANDO, Florida — The Houston Rockets have almost come full circle. In six weeks, they've gone from disappointing defending champions to courageous contenders to the threshold of another title.

The Rockets closed in on it as Hakeem Olajuwon scored 34 points and reserve Sam Cassell added 31 in a surprisingly easy 117-106 defeat of the Orlando

NBA PLAYOFFS

Magic Friday night in Game 2 of the National Basketball Association championship series.

In two stunning performances in this best-of-seven series, the Rockets have scored a pair of road victories against the team with the league's best home record entering the finals — 46-4.

"It was a great team effort," Olajuwon said. "We came out so aggressive, especially on defense. We got a lot of turnovers and fast breaks. We realize what we have to do now."

History says the Rockets can order their rings. No team has won a championship after losing the opening two games on its home court. Only the 1969 Lakers and 1977 Trail Blazers have come back to win a championship after losing the first two games.

"I'm stunned," Orlando guard Anfernee Hardaway said. "This is what we fought for all year long and to let a team come in here and win twice is tough to take. We weren't really prepared to play this game."

What was so surprising about this one was that Houston controlled the game almost from the beginning, running up a 22-point halftime lead and staying in charge until the Magic closed to within 9 midway through the fourth quarter. But the Magic didn't get closer.

Olajuwon worked against one-on-one coverage much of the night, and when the Magic did double-team him, Cassell and the others made them pay from the outside. Houston forward Robert Horry had a final-record seven steals and

Clyde Drexler scored 19 of his 23 points in the second half.

Shaquille O'Neal overcame a slow start to score 33 points for the Magic, while Hardaway kept Orlando in the game with 32 points and eight assists. They didn't have much help. Nick Anderson, who had missed four free throws at the end of the fourth quarter of Game 1, had another bad game, shooting 4 for 13.

"We hurt ourselves at the beginning of the game," said Brian Hill, the Magic's coach. "I don't know if we were tight feeling we had to win the game. We had no fast breaks. We had too many turnovers. Our guys were so competitive that each one tried to bail us out instead of doing what got us to this point."

'Acute Danger Has Passed' For Mantle After Surgery

Compiled by Our Staff From Dispatches

DALLAS — Mickey Mantle, recovering as well as doctors could hope from his emergency liver transplant, has been moved out of an intensive care unit at Baylor University Medical Center.

Describing the Hall of Fame baseball player's condition as "serious but stable," Dr. Goran Klintmalm, medical director of the Baylor Transplant Institute, said Mantle remained exhausted from his Thursday morning operation.

But, Klintmalm added, "The most acute danger seems to have passed."

Klintmalm spoke of the move from intensive care as "the phase where life begins again." Saturday morning, the last drainage tube was removed from Mantle's stomach, and he will soon be moved into a chair.

Walking could be more of a challenge, since Mantle weighs about 225 pounds. "If he begins to fall there are very few nurses strong enough to carry him around," Klintmalm said.

Mantle's next challenge will be handling his body's rejection of the new liver, a 60 percent to 65 percent risk. Mantle has been taking anti-rejection drugs to combat that possibility, but the drugs could allow other infections to take hold.

"You become much more vulnerable to infection and Mr. Mantle had a very severe liver infection," Klintmalm said.

(NYT, AP)

McGwire Tops Green Monster

The Associated Press

Mark McGwire hit three home runs in consecutive at-bats Sunday and tied the major league record for homers in two straight games, leading the Oakland Athletics over the Boston Red Sox, 8-1.

McGwire, who leads the majors with 17 homers, connected against Zane Smith for solo

AL ROUNDUP

shots in his first three at-bats in Boston. All three cleared the Green Monster, including a 463-foot shot and another drive that hit the light tower in left field.

Given a chance to tie the big league record for home runs in a game, McGwire struck out swinging at a full-count pitch from Mike Maddux in the eighth inning and walked on four pitches from rookie Jeff Hudson in the ninth.

McGwire, who homered twice Saturday, became the 15th player in modern history to hit five home runs in consecutive games. He is the only American League player ever to accomplish the feat, while Ralph Kiner did it twice in New York.

But Johnson was gone by the time the Mariners evened it in the eighth and went ahead with two outs in the ninth on pinch-hitter Chad Kreuter's bloop single off John Wetteland.

Tigers 8, Twins 2: In Minneapolis, John Flaherty homered

twice and drove in four runs, leading Detroit past Minnesota.

Todd Steverson and Flaherty hit consecutive home runs in the ninth, and Juan Samuel hit a two-run homer later in the inning off Twins reliever Dave Stieb.

Athletics 8, Red Sox 5: Jim McIlwain homered twice in Boston, including a tie-breaking two-run shot in the seventh as Oakland beat the Sox for the first time in five tries this season and only the fourth time in 23 games.

The Yankees won for only the fifth time in 25 games. They beat Seattle for the first time in six games this season, and prevented the Marinets from completing their first-ever three-game sweep at Yankee Stadium.

Angels 5, Orioles 4: Lee Smith set a major league record with saves in 16 straight appearances, pitching a scoreless ninth inning in Baltimore and preserving the Angels' victory.

In Saturday's games:

Mariners 3, Yankees 2: Randy Johnson struck out 12 in seven innings as Seattle won in New York.

But Johnson was gone by the time the Mariners evened it in the eighth and went ahead with two outs in the ninth on pinch-hitter Chad Kreuter's bloop single off John Wetteland.

David Hulse also connected for the first time this season, a

with a 6-0 record, a 1.91 earned-run average and a major league-leading 94 strikeouts. The Mariners, meanwhile, have won all 10 games Johnson has started this season and are 5-0 overall against New York.

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Orioles 6, Angels 2: In Balti-

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league record by homering in

his fourth straight official at-

bat over three games.

Royals 8, Blue Jays 2: Kevin

Appier tumbled a four-hitter in

Kansas City, handing Toronto its 15th loss in 22 games.

The Royals got four runs in

the first inning off Danny Dar-

win, who lost his sixth straight

Former Boston pitcher, who

signed a free agent contract in

April, gave up 12 hits and five

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MONDAY, JUNE 12, 1995

PAGE 21

England Beats Australia On Andrew's Drop Goal

By Ian Thomsen
International Herald Tribune

CAPE TOWN — It wasn't so much a drop kick as it was a rocket, armed in Rob Andrew's steady hands while everyone else watched gasping. He dropped it onto his right foot with a thump you could still hear two hours later, and Michael Lynagh, the Australian captain who had arrived not quite in time, turned to watch it drawing a stammering line over the horizon of the crossbar almost 40 meters away.

Movies end like that, with the furious, climactic explosion, but who really believes in them. This was better than anything James Bond did. It was bigger, maybe, than any drop goal in the history of this game. Invented in England 172 years ago and ended since to the likes of

Australia, which had been the defending Rugby World Cup champion but became, a few ticks from the end Sunday, a quarterfinal victim.

The final score of 25-22 helps describe where Andrew was standing three minutes into injury time, in a second half dominated by the late-peaking Aussies. His fifth penalty — in seven attempts; he also missed a much easier drop goal early on — had drawn England equal in the 76th minute, only to have the hosts could have imagined: this afternoon was dreary and gray, with a damp pitch suited to the English.

England had won six of its last seven games with England, and their last meeting in the 1991 World Cup final at Wembley. Now, in the 80th minute, with Lynagh shouting vainly on the left to exploit an overlap, David Campese was setting out to win the game with a drop kick himself. But he hooked it

to the English.

At the start the Australians were as jittery as they'd been against South Africa in the crucial opener. That day, May 25, had been more beautiful than the hosts could have imagined: this afternoon was dreary and gray, with a damp pitch suited to the English.

In the 22nd minute, Lynagh fumbled a return pass from Jason Little and the captain lay on his side, knowing there was no support behind, listening to the hurrying cry of the pro-England crowd: From Andrew to Jeremy Guscott to captain Will Carling and all the way down the right wing with Tony Underwood, who ran through Little's shoulder tackle as if it were a slip of congratulations.

The try put England ahead at 13-3, but Australia equalized in the span of one minute interrupted by halftime: Lynagh's penalty first, and thereafter a try by Damman Scott, tumbling over the shoulder of England fullback Mike Catt to catch a Lynagh up-and-under.

To England it felt like stealing.

On the hour Australia went up, 19-16, and for the next 20 minutes the score mounted and swayed as Lynagh and Andrew carried on a sort of putting contest to the frustration of the larger 14 clubs in each team's bag.

Lynagh flattened Gavin Hastings before going down near the try-line and pitching to center Walter Little to carry over. Hastings said Scotland decided to take the game to the All Blacks rather than kick to touch as some other sides have done. But no team can prepare for the unstoppable Lomu, he said.

"I'm not so sure the New Zealanders would like to tackle him either," Hastings said, laughing.

All Blacks Flatten Scots

The Associated Press
PRETORIA — New Zealand poured through six tries Sunday to batter Scotland, 48-30, and set up a semifinal match against England.

For the Scots, losing to New Zealand has become a familiar way to end the World Cup. They fell, 30-3, to the All Blacks in the 1987 quarterfinals, then lost by 13-6 in the third-place match in 1991, before falling too far behind to come back Sunday.

Overall, New Zealand has defeated Scotland 16 times, with two matches ending in draws.

But Scotland's captain, Gavin Hastings, finished his tournament as top scorer so far, with 104 points and the all-time World Cup scoring lead with 227.

After the match he confirmed his intention to retire and took a lap of honor among kilted, banner-waving fans.

"I am leaving very proud of the boys and proud of the way they came back towards the end

after a disastrous start to the second half," Hastings said.

The Scots were the first side since the All Blacks' opener against Ireland to put them under serious pressure and run in three tries, two by lock Doddie Weir and one by center Scott Hastings. But it wasn't enough.

Jonah Lomu, the hulking All Black left wing who has electrified the World Cup, set up the match's first try the first time he touched the ball, on a 50-meter charge in which he broke three tackles.

Lomu flattened Gavin Hastings before going down near the try-line and pitching to center Walter Little to carry over.

Hastings said Scotland decided to take the game to the All Blacks rather than kick to touch as some other sides have done. But no team can prepare for the unstoppable Lomu, he said.

"I'm not so sure the New Zealanders would like to tackle him either," Hastings said, laughing.

French Beat Irish by 24

Compiled by Our Staff From Dispatches
DURBAN — Center Thierry Lacroix punished Ireland for frequent transgressions Saturday, kicking eight penalties to lead France to a 36-12 victory and a semifinal berth against South Africa.

The French team continued its mastery over the Irish, winning for the second time this year and keeping alive a 12-year victory streak over Ireland.

Lacroix, putting through eight of nine penalty attempts and one of two conversions, brought his point total for four matches to 88, at the time one shy of the 89 scored by Scottish captain Gavin Hastings.

Lacroix tied the test record for penalties in a match, held by Hastings and two others, and matched Hastings' record for penalties in a World Cup match.

Wings Philippe Saint-André and the flashy Emile Ntamack, one of the World Cup's biggest discoveries, scored France's two tries in the final minutes.

Ntamack completed the Irish misery with a try off an interception well into injury time. But those were virtually the only times the two wingers touched the ball in the match, with mistakes and forward play dominating.

France had the advantage in possession and territory for much of the match but its famed backline rarely came alight. For its part, Ireland tackled gamely and never gave up but, deprived of the ball, found its attacking options limited.

Irish captain Terry Kingston said France had too many weapons, especially powerful forwards capable of ball handling and running.

Williams, the 24-year-old known as the "Black Pearl" and the only non-white player on the Springbok squad, sent the Ellis Park crowd of 50,000 into a frenzy of cheering with his first try, in the 16th minute.

His fourth try came with just



Rob Andrew's kicking put England in the semifinals.



Chester Williams made South Africa's task easier.

Williams Scores 4 Tries as Springboks March On

Compiled by Our Staff From Dispatches
JOHANNESBURG — Wing Chester Williams made his debut in the tournament with four tries Saturday as South Africa beat Western Samoa, 42-14, to advance to a semifinal against France on June 17 in Durban.

Williams, the 24-year-old known as the "Black Pearl" and the only non-white player on the Springbok squad, sent the Ellis Park crowd of 50,000 into a frenzy of cheering with his first try, in the 16th minute.

He added: "It means a lot to me, and South Africa, for me to be back in the team again."

Samoan fullback Mike Umaga earned the ire of the Springboks for two late tackles in the first half. One forced full-

four minutes left in a hard-fought contest that led to angry comments from some players.

"All the tries belong to our forwards," said Williams, who was kept out of the pool round by a hamstring injury. "They gave us great ball to play with."

He added: "It means a lot to me, and South Africa, for me to be back in the team again."

Samoan fullback Mike Umaga earned the ire of the Springboks for two late tackles in the first half. One forced full-

Muster Powers His Way To French Open Title

By Christopher Clarey
Special to the Herald Tribune

event, has risen to No. 3 in the world rankings.

"You have to give him a lot of credit," said Chang, who failed in his attempt to regain the title he won here in 1989. "Thomas played great tennis today, and he's been playing great tennis for the last couple months."

Chang played remarkably

tennis of his own early in the first set, eschewing the high balls that helped him beat Sergi Bruguera in the semifinals. Instead, he took the ball early, went for his forehands and actually overpowered Muster from the baseline. Trailing 4-1, Muster glanced nervously back at Leitgeb. Trailing 4-1, 0-40 on his serve, he glanced back again.

But that would be the end to Muster's vulnerability, as he proceeded to save four break points and then rallied to take control of the match. Chang simply could not sustain the brilliance of his early play,

making too many errors and

cracking repeatedly under the Austrian's increasingly daunting mix of power, depth and heavy spin. Though the quality of the exchanges would rise to crowd-pleasing levels in the final set, Muster consistently put his ball too high for the shorter Chang. After Chang lost his serve in the ninth game, a forehand error gave the Austrian a match point at 40-15.

"When I was a little kid playing in tournaments, every time I

I had a match point I would say,

"This is Roland Garros," Muster said.

Suddenly, here was the real

thing, and Muster nervously sent a forehand into the net. At other times in his tennis career that error might have sent him reeling, but this older, wiser version of Muster is made of sterner stuff.

He controlled the next point from start to finish, and when Chang's backhand sailed wide, Muster was flat on his back, no longer the best claycourt player never to win the French Open.

Graf Wins 16th Title, No. 1 Rank and Hope

Special to the Herald Tribune

PARIS — The tears dripping down Steffi Graf's often impulsive face on the victory stand told the tennis world what the lopsided third set did not.

Graf had not counted on winning her fourth French Open title. More poignantly, she has no idea if her now-frail back will permit her to win another. But when she became a champion again Saturday, beating Arantxa Sánchez Vicario, 7-5, 4-6, 6-0, in the final, it was as if the burden of self-doubt that had been taking on ballast for the last nine months suddenly had been thrown from her slender shoulders.

"I want to thank everybody,"

she said, gesturing toward her family, friends and her coach, Heinz Günthardt, in the players' box. "Because a couple of weeks ago, I was not sure I would get here."

The victory was Graf's 16th Grand Slam title in singles and, to hear her tell it, this one had the same emotional resonance as her first, which came on this Center Court in 1987 when she was not quite 18.

"It means just as much," she said.

Only the reasons differ. In 1987, her victory was the realization of a child prodigy's dream. This time, her victory was all about taking adult risks. Graf does not have a back injury. What she has is a chronic back condition: a bone spur on her sacroiliac that pained her throughout her loss to Sánchez Vicario in last year's U.S. Open final.

Graf debated undergoing major surgery, but surgery would have required six to eight months of recovery and there were no guarantees.

"It looked for a while that she

may never be able to play again the way she did before," Günthardt said.

Others with millions in the bank and nothing left to prove in

their sport might have accepted that verdict and grudgingly moved on. But Graf is accustomed to defining her own limits. In the late '80s, before the emergence of Monica Seles gave her a worthy rival, the only thing she was chasing was her own exacting vision of tennis perfection.

Now, after electing to play with her condition, she is chasing her illustrious past. And on Saturday, she caught up to it in style, reclaiming the No. 1 ranking in a match that featured two rain delays (the second at 5-0 in the third) and many lengthy rallies.

Graf's performance was far from flawless. She missed too many groundstrokes and short balls for that, but it was full of forehand flashes and first-serve winners. Most surprisingly for a player who had not played a match in the six weeks leading up to this tournament, she gathered strength as the usually tenacious Sánchez Vicario, slower after a stomach virus, faded.

"I started practicing eight or nine days before the tournament, and so I wasn't really sure that would be enough," said Graf, whose back troubled her again in Houston.

Then she caught the flu early

last month, and had more health problems in Paris, catching a cold and straining an upper leg muscle. But after what she has experienced lately, these were merely nagging. Graf is now 25-0 this year. More important are the following numbers: 1987, 1988, 1993 and 1995. Those are the years she has won the French.

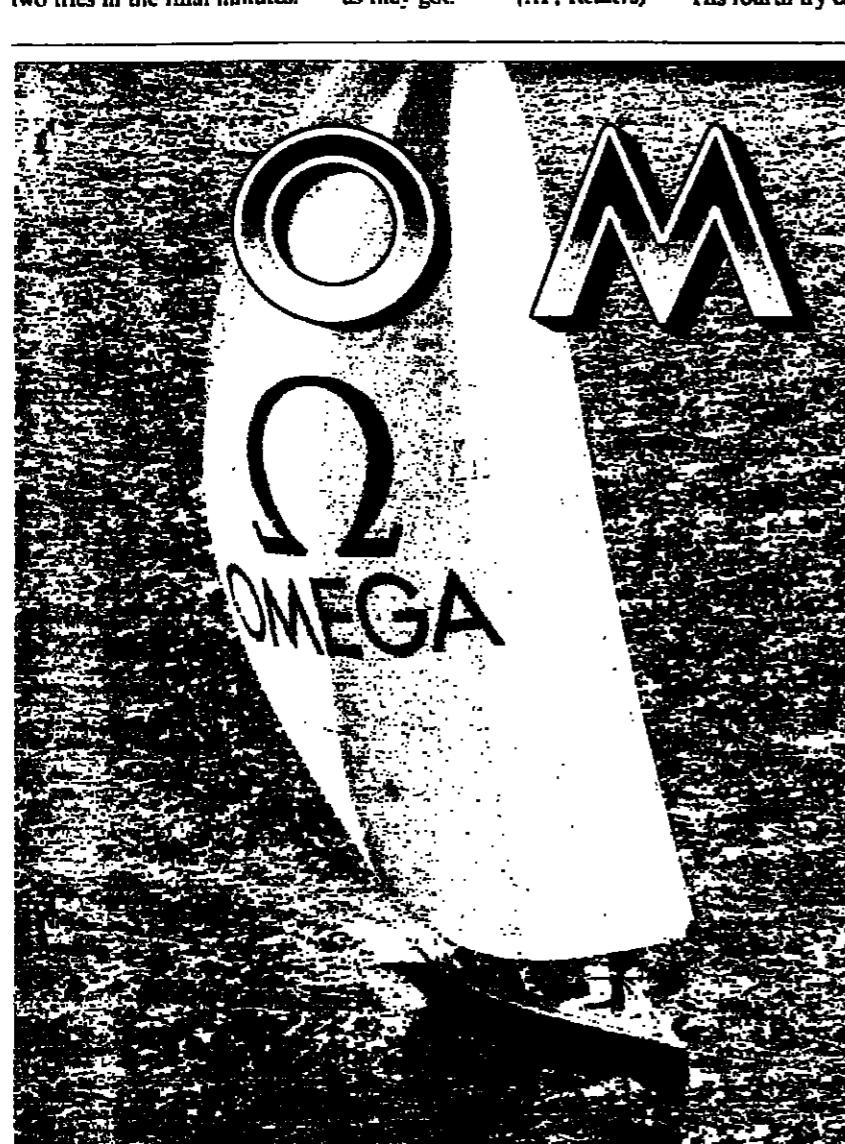
"This one," she said, "was the most unexpected."

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